

ADAMA.COM



ADAMA France is a leading manufacturer and distributor of plant protection solutions. We are the world's number one in off-patent solutions with a turnover of more than 4.8 billion USD. Our French subsidiary, n°5 on the market, is in strong development. To reach our ambitious goals, we are recruiting talented and passionate people.

# **Product Development Manager**

The Product Development manager is part of the European Development team based in France. This team in collaboration with the marketing and regulatory teams is in charge to build the future ADAMA portfolio and for leading the development process of projects in Europe

#### **Duties:**

- Generate and share technical knowledge
- Execute the projects at the European level from screening to registration
- Define the conditions of use (GAP) per project with other departments
- Manage the trials in France
- Coordinate the BADs at the Zonal or European level
- Provide technical support (Global, Europe, National level)
- Manage an EU and local budget

## **Key Responsibilities and Accountabilities:**

### At the European Level

- In the frame of the project management for a portfolio:
  - Execute the projects with other multidisciplinary departments (Marketing, Regulatory, Global, Europe, National)
  - Generate technical knowledge: Propose experimental programs and protocol for trials at the FU level
  - Analyze results from the concerned countries, draw and share conclusions about the technical profile of the products
  - Present trial results and conclusions
  - coordinate some BADs
- Work on process, tools, part of some working groups
- Involved in the ideation process (proposals and challenge new ideas)

#### At National level

- > Implementation and follow up of trials
- > Grant the compliance of the efficacy trials with national and EU requirements and support the regulatory team until product authorization
- Share technical knowledge and analysis
- Member of the National Project's Team (Marketing Registration Development)

# Skills:

- ✓ Master in agricultural science (BSc, equivalent or higher)
- ✓ Previous experience in product development of plant protection products in a multinational company at the EU level: 7-10 years - ideally in multiple countries
- Robust knowledge of EPPO standards, BAD writing requirements and EU regulatory requirements
- ✓ Previous experience as a field agronomist well appreciated
- ✓ Strong communication skills
- ✓ Leadership
- Good organization skills in multiple and multidisciplinary projects
- Ability to understand, interpret and assess data
- ✓ Ability to collaborate (cross-functionals) Team player
- ✓ Resilience and flexibility to changes
- ✓ French : Fluent // English : high level (written and spoken)
- Computer literacy for the use of Excel, PowerPoint, ARM.
- **Driving License**

<u>Location of this job</u>: Suresnes, France (92). Up to 2 days of remote working per week.

Travel to European countries for meetings and trials visits.

