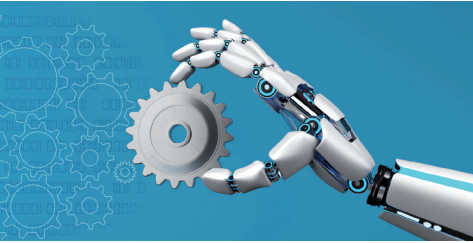


Business Guide | 2025 Israel-India



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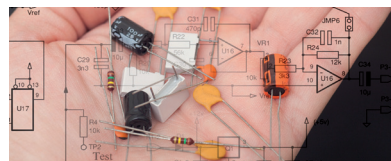


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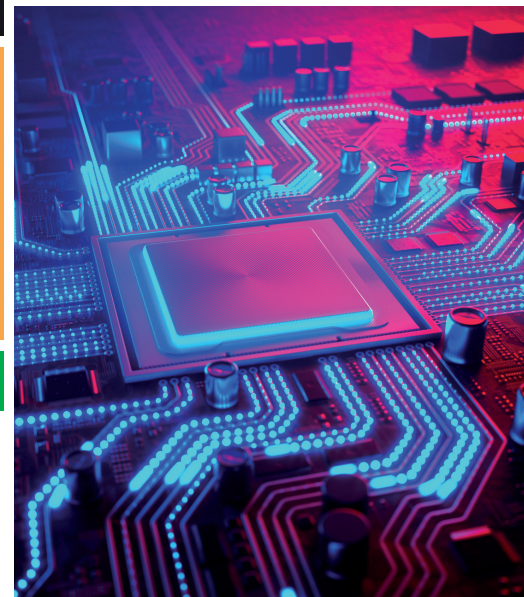
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Dear Readers,

We are proud to present the tenth edition of the Israel-India Business Guide. This edition holds particular significance, as it is being published while Israel continues to navigate the challenges following the horrific attack of October 2023. Despite the ongoing security difficulties, the

Israeli economy has remained resilient and the cooperation between Israel and India has only grown stronger. We are witnessing an increase in high-level delegations between the two countries, including a recent visit of approximately 100 Israeli business leaders, led by the Minister of Economy and Industry Mr. Nir Barkat. We look forward to welcoming a reciprocal Indian delegation to Israel in the near future.

A key focus in Israel-India relations these days is the India-Middle East-Europe Economic Corridor (IMEC), a strategic project to link India with the Middle East and Europe, creating new business opportunities and strengthening economic ties.

Israel and India continue to collaborate in a wide range of fields, including manufacturing, artificial intelligence, cybersecurity, semiconductors, and medical technology. Joint research and development initiatives are also flourishing in space technology, clean energy, precision agriculture, defense, and water technology. Moreover, Israel's security situation has led to a new area of cooperation: the recruitment of skilled Indian professionals in sectors such as construction, healthcare and infrastructure.

We extend our sincere gratitude to our partners in the production and distribution of the Israel-India Business Guide: the Embassy of India in Israel, the Embassy of Israel in India and the Consulates General of Israel in Mumbai and Bangalore, the Confederation of Indian Industry (CII), the Israel Export Institute (IEI), the Israel-Asia Chamber of Commerce, the Manufacturers' Association of Israel (MAI), the Federation of Israeli Chambers of Commerce (FICC) and the Israel-India Chamber of Commerce. We would also like to thank our esteemed advertisers and sponsors for their unwavering support.

We hope this publication serves as a valuable resource for our readers, offering insights that will help advance and enhance business relations between India and Israel.

Yours,

Inbal Peleg

Inbal Peleg
CEO, Paprika Productions LLP
Publishers & Co-Editors

Abraham Yehuda

Abraham Yehuda
Co-Publishers & Editors
CEO, India-Israel Initiatives

Publishers and co Editors:

Paprika Productions Ltd, Tel Aviv



Spicy Marketing Relations

info@paprikap.com

www.paprikap.com

Production Manager:

Inbal Peleg

Editors and Co-publishers:

Abraham Yehuda, India-Israel
Initiatives, India
abrahamyehuda@gmail.com

Designer:

Noa Cohen
noashalev@gmail.com

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J.P. Singh

Dear Readers,

Namaste and Shalom. It gives me immense pleasure to introduce the 10th edition of the India-Israel Business Guide. This publication is a testament to our economic ties and the immense potential between India and Israel.

As in the previous years, I am confident that this publication will serve as a comprehensive guide for startups, companies, entrepreneurs and business community, offering them valuable insights as also practical information in exploring opportunities between our two dynamic nations.

India and Israel have emerged as natural partners in the global economy, leveraging their unique strengths to create synergies across diverse sectors. Over the years, India and Israel have forged a robust and reliable partnership built on shared values. While India stands as a hub for manufacturing, technology, talent and services, Israel's expertise in high-tech industries such as cybersecurity, artificial intelligence, water management and agriculture complements India's growth trajectory. As India marches towards becoming the third largest economy in the world by the end of this decade, and to achieve Prime Minister Mr. Modi's vision of a 'Viksit Bharat' (Developed Nation) by

2047, Israel will find abundant opportunities to collaborate and contribute in our journey.

We began this year with the successful hosting of the India-Israel Business Forum and the CEOs Forum in Delhi. These platforms have brought together industry leaders, policymakers and innovators from both nations to explore new avenues for trade diversification, technology transfer and investment.

I encourage all readers to use this guide to navigate our thriving business ecosystems, and also as a roadmap for exploring the myriad opportunities that exist between our nations. My team at the Embassy would be glad to facilitate all efforts on this front.

Lastly, I wish to appreciate all contributors who have made this publication possible. Let us continue to work together, with determination and innovative spirit, to elevate the India-Israel strategic partnership to greater heights.

With best regards,

J.P. Singh

Ambassador of India to Israel



Reuven Azar

Dear Readers,

2025 will be an Israel-India year. And why is that? Because Israel is in the final phase of a war that caused Israelis to reinvent themselves in order to prevail. We had to prevail not only against the aggressors who brutally attacked us, but also in the face of all other aspects of life, which needed to be taken care of despite the harsh circumstances. That's why we are energized and ready to overcome any challenge in our way to rehabilitation and success.

Israelis have also rediscovered India. Not only it is a vibrant economy and a rising global power. India has also proved itself as a friend in time of need. Last year ended with high profile visits of Israeli economic ministers to India and begins with more of them coming, together with huge business delegations, Presidents of Universities and more.

I am hopeful that this edition of the Israel-India Business Guide will serve as a valuable resource for companies, startups, entrepreneurs, and the broader business circle in both countries. Israel and India are natural partners. Both share an appetite for technological innovation. This is evident from the fact that Indian and Israeli entrepreneurs and startups are collaborating and developing cutting-edge technologies

together, adapting them to the requirements of the Indian and Israeli markets.

We need more such connections, and bigger in size in green energy, agritech, water, infrastructure, medical devices, smart cities, space, electronics, communication, cyber and more.

The number of people traveling for business purposes from India to Israel or the other way around is constantly increasing.

Recently, Israel's biggest business delegation ever led by Israeli Economy and Industry Minister Mr. Nir Barkat arrived in India to seek future partnerships between businesses from both nations.

I would like to thank all the readers for their support, and my best wishes to you all in fulfilling your goals. Hope that this edition contributes to yet another boost to business relations between Israel and India.

Reuven Azar
Ambassador of Israel to India



Kobbi Shoshani

Dear Friends,

This year, Israel and India are celebrating growing diplomatic, trade and cultural partnership.

There have been many visits to India by Israeli ministers and officials. Since 2021, when I took charge as the Consul General of Israel in Mumbai, the interaction has been a linear growth. In the past I had visited India many times in various professional capacities and every time I visited India, I witnessed that relations with Israel were strengthening further. The War in Gaza brought challenges but also great opportunities. Indian markets have been revealed to Israeli industry. It was clear that in the new geopolitics wave, cooperation between our beloved countries will be for the benefit of all.

This issue of the Israel-India Business Guide is coming out at an opportune time. It is full of information and tips. I am confident that business people from Israel and India will find it useful.

We look forward to welcoming a large number of Indian students, researchers, businesspersons and tourists this year. I congratulate the publishers of Israel-India Business Guide for their noteworthy initiative.

Yours,

Kobbi Shoshani,
Consul General of Israel
to Mid-West India, Mumbai
Consulate General of Israel, Mumbai



Orli Weitzman

Dear Readers,

The relationship between India and Israel is rooted in shared values of democracy, innovation, and resilience.

In recent times, these bonds have been strengthened further, particularly in the face of challenges such as terrorism and violent extremism. Both countries stand united in the fight against radical threats, recognizing their devastating impact on societies across the globe. This mutual commitment to security has brought India and Israel even closer, fostering a deeper partnership in various sectors, including technology, defense, and innovation.

Israeli companies have a growing presence in India, exemplified by the Bengaluru Tech Summit, where Israeli firms showcased their cutting-edge solutions in fields such as AI, automotive, and sustainable technologies. This reflects India's ambition to be a global innovation hub. The collaborative spirit between our nations is evident, driving technological progress for the benefit of both societies.

Meetings with key leaders, including Karnataka's Deputy Chief Minister, DK Shiva Kumar, have further reinforced the partnership, focusing on high-tech industries, water management, and agriculture. Israeli participation in the Invest Karnataka enabled innovators to share insights on investment, fostering startups, and building a sustainable future. Additionally, the joint India-Israel initiative at IIT-Madras, establishing a water technology center, will significantly contribute to India's sustainable water supply goals.

India and Israel's partnership is about more than business - it's a shared commitment to peace, security, and progress. As both nations face global challenges, the bond between our countries continues to grow, creating exciting opportunities for Israeli companies to thrive in India and vice versa.

Sincerely yours,

Orli Weitzman
Consul General
Consulate General of Israel to South India, Bangalore

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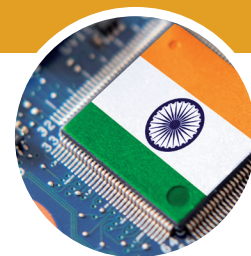
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Natasha Zangin, Head of Economic and Commercial Mission to New Delhi. Embassy of Israel, New Delhi



Sagi Itcher, Head of Economic and Commercial Mission to Mumbai. Consulate General of Israel, Mumbai



Joseph Avraham, Head of Economic and Commercial Mission to Bengaluru. Consulate General of Israel, Bengaluru

"Trade is not just about goods crossing borders; it's about the exchange of ideas and the trust that binds us together as nations."

Henry Kissinger (Former U.S. Secretary of State)

Israel-India Economic Trade Relations: Strengthening Ties and Expanding Cooperation

Dear Readers,

India and Israel, two nations with rich histories and diverse cultures, have developed a strong and multifaceted economic relationship over the past few decades. This strategic partnership, based on shared values such as democracy, innovation, and economic growth, has become increasingly significant for both nations. Today, bilateral trade between India and Israel stands at approximately USD 6 billion, reflecting the growing economic ties and the importance of fostering deeper cooperation.

The India-Israel economic relationship is built on robust trade in various sectors, including defense, technology, agriculture, and water management. Israel, a global leader in cutting-edge technology and innovation, has played a pivotal role in helping India develop its capabilities, especially in the fields of cybersecurity, defense, and agricultural technology. Collaboration in these sectors has proven mutually beneficial, with India gaining access to advanced Israeli technology and Israel strengthening its presence in one of the world's largest and fastest-growing economies.

The establishment of economic missions in Delhi, Mumbai and Bengaluru has played a critical role

in boosting trade relations. These missions serve as key platforms for fostering business ties, facilitating trade agreements, and exploring new areas of collaboration. They act as bridges for networking and offer both countries opportunities to tap into each other's markets, creating a fertile environment for growth and innovation.

Looking ahead, there is immense potential to expand the bilateral economic relationship even further. Both nations are keen to enhance cooperation in emerging fields such as renewable energy, artificial intelligence, and space technology. As India continues to emerge as a global economic powerhouse, Israel's technological prowess will play a vital role in helping India navigate the challenges of the 21st century. As India and Israel continue to expand their economic ties, their relationship shows that trade is ultimately about more than just commerce; it's about building connections that lead to shared prosperity and innovation. Wishing us all fruitful and pleasant years ahead.

Yours,

**Natasha Zangin, Sagi Itcher,
Joseph Avraham**

Contact us: Homepage - India - Israel Trade & Economic Office, Embassy of Israel (itrade.gov.il)
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Situated in the Diamond Exchange in Ramat-Gan, the Branch caters to local corporates through various offerings - Syndicated Loans, Trade Finance including Bank Guarantees for India-related projects, Letter of Credit advising / confirmation, Supply Chain Finance, Business Account and related operations, etc.

As cooperation between India and Israel is on the rise, the Branch is already acting as a bridge to facilitate activities. With SBI's vast global network (across all time zones and Correspondent Relationships across the globe), support from SBI Treasury and connect with India presents unique capability and outreach for local corporates dealing with India or any other part of the world.

As the only Indian bank in Israel, the Bank assists Indian corporates having business interests in Israel by providing banking services including Bank Guarantees in favour of local beneficiaries, facilitating remittance of funds, etc.

Facilitating trade in the Indian Rupee (INR): In view of India's significant trade flows from / to its partner countries and growing interest among the global trading community to trade in the Indian Rupee (INR), it has been envisaged by our Banking Regulators, i.e. Reserve Bank of India, to permit Indian Banks to facilitate settlement of exports and imports of their respective corporate clientele in INR. Israel has been identified as one of the partners countries under this mechanism.

Israeli entities undertaking exports/ imports through this mechanism shall receive/ make payment in INR which shall be credited into the Special Rupee Vostro Account (SRVA), against invoices for the supply/ purchase of goods or services from the Israeli seller/ buyer. SBI Tel



Situated in the Diamond Exchange in Ramat-Gan. SBI Israeli Branch

Aviv has all the requisite approvals in place to facilitate these transactions.

INR Remittance to India: There has been increased flow of workers from India to Israel. With a view to cater to their requirements for remittance services, the Branch is working on introducing a remittance scheme that will benefit all Indian nationals in Israel.

Challenging times test the strength of any relationship. The current SBI Team led by a visionary CEO Mr. Manivannan V. stood firm and continued to serve its clientele- both local and Indian corporates with full conviction during the current testing times and is committed to further strengthen the connect with its present/ prospective clientele to be a trusted partner in their business endeavours.

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Chandrajit Banerjee

Dear Readers,

The Confederation of Indian Industry (CII) is privileged to contribute to the enhancement of economic relations between India and Israel. The relationship between our nations has matured into a robust and dynamic partnership. We are confident that the forthcoming edition of the Israel-India Business Guide will further promote bilateral economic engagement, and CII is pleased to be associated with this initiative.

India and Israel possess complementary strengths across various sectors, including agriculture, water management, defense, renewable energy, cybersecurity, and high technology. Israel's globally recognized expertise in innovation and R&D-driven industries aligns exceptionally well with India's expanding digital economy and manufacturing ecosystem.

CII has strengthened India-Israel economic ties through numerous initiatives over the years. The India-Israel Business Forum, held in collaboration with Ministry of Commerce and Industry, and the Embassy of Israel on 11th February 2025 in New Delhi during the visit of H.E. Nir Barkat, the Minister of Economy of the State of Israel, further enhanced our economic relationship. With a strong emphasis on sustainability, digitalization, and economic resilience, the future of India-Israel economic cooperation appears promising. CII remains committed to supporting these efforts and unlocking new opportunities to enhance trade and investment linkages.

We eagerly anticipate the Israel-India Business Guide, a unique initiative that we believe will further deepen our economic ties.

Yours sincerely,

Chandrajit Banerjee
Director General
Confederation of Indian Industry (CII)



Avi Balashnikov

Dear Readers,

India and Israel are strengthening their strategic partnership as both countries share a dynamic and evolving relationship that spans multiple sectors, including defense, trade, technology, and diplomacy.

Trade between India and Israel has grown significantly since the 1990s. What initially started with a focus on diamonds and agricultural products has now expanded to include pharmaceuticals, IT, renewable energy, and advanced manufacturing. Bilateral trade now exceeds \$5 billion annually. We are looking forward to enhancing these numbers with business delegations to and from India, like the recent delegation to India led by Minister of Economy and Industry Mr. Barkat, that was organized by the Israel Export Institute.

Israel's reputation as the "Startup Nation" aligns well with India's rapidly growing technology and innovation sectors. Israeli expertise in artificial intelligence, cybersecurity, and medical technology is highly valued by India, which is looking to boost its digital economy. Joint research and development initiatives in fields like space technology, clean energy, and precision agriculture, defense and water technology are also fostering deeper collaborations. The Israel Export Institute work tirelessly to create meaningful business connections and to promote Israeli companies in the international arena. We are confident that the content and information presented in this edition will help generate new ideas and establish new connections.

Best regards,

Avi Balashnikov
Chairman of the Israel Export Institute



Anat Bernstein-Reich



Raviv Byron



Israel-Asia
Chamber of Commerce
לשכת המסחר ישראל-אסיה

Dear friends,

Israel and India, two sister nations born from struggles for independence from the British Empire, celebrate 33 years of diplomatic relations this year. But our partnership extends far beyond diplomacy. This guide highlights the deep and diverse collaboration between the two nations, spanning multiple industries.

From traditional sectors like defense, water, and agriculture to emerging fields such as mobility, electric vehicles, new energy solutions, sustainability, and climate tech - the ties between Israel and India continue to evolve. In the post-COVID era, cooperation in life sciences, healthcare, and medical innovations has grown stronger than ever, reflecting a shared commitment to progress and innovation.

Bilateral trade between Israel and India has yet to reach its full potential, and businesses on both sides still face significant challenges. The upcoming Free Trade Agreement may help remove some obstacles, but true progress goes beyond policy. Israelis and Indians must invest time in understanding each other, bridging cultural differences, embracing shared values, and fostering synergies. Stronger connections and deeper mutual knowledge will pave the way for even greater collaboration and success.

Thanks, Dhanyavad & Toda.

Adv. Anat Bernstein-Reich
Chairperson

Mr. Raviv Byron
President

Israel-India Chamber of Commerce



Dr. Ron Tomer

Photo by: Itay & Menachem Reiss



Dear readers,

I am pleased to take part in the Israel-India Business Guide 2025.

We recently returned from a visit of the economic-business delegation to India, which included about 100 founders and CEOs of leading Israeli companies in the economy, who want to do business with India. The Third meeting of the Israel-India CEO Forum, was convened in Delhi, with the goal of expanding the scope of trade between the two countries.

We are grateful for the warm welcome we received from the Indian people, especially during this difficult time, and believe that we will return to India many more times with Israeli business delegations.

Now is the time to bring the economic relations between the two countries back to the forefront and see how it is possible to restore the trade volume to the extent we already knew before, and beyond.

We see India as a strategic partner and a true friend of Israel and strongly believe in mutual benefit of the economic relationship between the two countries.

As the president of the Manufacturers Association of Israel and The Israeli Business Sector Organizations, I wish you all an interesting reading, and invite you to contact us and promote business with the Israeli Industry.

Yours Truly,

Dr. Ron Tomer
President
**Manufacturers Association of Israel &
Israeli Business Sector organizations**



Israel & India Poised For Multi Billion Dollar Bilateral Trade



The intersection of Israeli technology with the developing needs of the Indian market opens numerous opportunities for cooperation

Chief Economist's Review, Israel Export Institute | 2025

India presents a fascinating growth story - the world's third-largest economy is expected to grow by 6.5% in 2025, well above the global average. The developing Indian market has become one of the important trade destinations for Israel, with diverse exports including software services and high-tech products such as electronic components, advanced agricultural

equipment, and medical devices, totaling over \$3 billion. Alongside the challenges, the intersection of Israeli technology with the developing needs of the Indian market opens numerous opportunities for cooperation, especially in the fields of security, artificial intelligence, precision agriculture, water technologies, cleantech, and healthcare.

Comparative Indicators between the Countries

| 2024 | Area | Population | Country's share in global GDP | GDP per capita | GDP growth forecast | Workforce | English speakers | Debt -to-GDP ratio |
|---|-----------------------|------------|-------------------------------|----------------|---------------------|-----------|------------------|--------------------|
|  | 22 km ² | 9.9M | 0.3% | 53,111\$ | 4% | 4.4M | 85% | 68% |
|  | 3,287 km ² | 1,429M | 8.5% | 2,850\$ | 6.5% | 500M | 30% | 83% |

Economic Environment

India, the world's third-largest economy and most populous country, continues to show strong economic performance. While India and China showed similar growth rates of around 6% on annual average in the past decade (2015-2024), the next two years reveal a diverging economic trajectory: India is projected to grow at 6.5%, significantly outpacing China's expected 4.3%. The Indian economy benefits from a large and developing local market, a young and skilled workforce, and ongoing economic reforms. The forecast points to a decline in inflation from 6% to 4% and an expected easing of monetary policy to support local demand and growth.

India is a democratic country with a decentralized political system that reduces governance risks. However, its federal structure creates challenges, as state autonomy and coordination complexities hinder national-level reforms. Under Prime Minister Modi's government (NDA) since 2014, there has been progress in improving the business environment, though bureaucratic challenges persist. Simultaneously, India is strategically positioning itself by cooperating with Western countries through the Quad alliance (USA, Japan, Australia) while maintaining balanced relations with Russia. This approach, especially amid growing West-China tensions, enhances India's appeal as a strategic partner, despite market operational challenges.

SWOT Analysis of India's Economic Trends for the Coming Years

Strengths

- **Very large domestic market** that provides significant support for local demand and rapid economic growth
- **Skilled and cheap labor** allows the country to export significant services to the global economy. Particularly **young workforce** with over 50% of the population under 25 years old

Weaknesses

- Despite rapid economic growth, India remains a very **poor country**. The International Monetary Fund estimates that GDP per capita will reach \$2,850 in 2024, about a quarter of China's
- About two-thirds of the population **depends on agriculture** for their livelihood, leaving the economy exposed to seasonal fluctuations and weather impacts like low monsoon rains

- India faces **ongoing budget and trade deficits**, with a significant portion of state revenues directed to mandatory payments instead of infrastructure investments

Threats

- India's **dependence on oil imports** is a central challenge, affecting the deficit and inflation when global oil prices rise
- **India is at risk of severe environmental problems**. Many cities suffer from heavy air pollution and river pollution, raising doubts about the ability to maintain rapid growth over time

Opportunities

- **Growth of the middle class and its impact on the economy:** The developing middle class in India is expected to increase demand for new products and services. A wealthier society, alongside tax reforms, will help alleviate fiscal pressure
- **Economic reforms and digitization:** The government is promoting fiscal reforms, including the Goods and Services Tax plan from 2017 and recent digitization initiatives. These steps are expected to strengthen state revenues
- **Competitiveness in global manufacturing:** Due to rising Labor costs in China, India is in a strategic position to grow in global manufacturing. With a young and competitive workforce and the 'Make in India' program, the country is attracting multinational corporations and strengthening local manufacturing



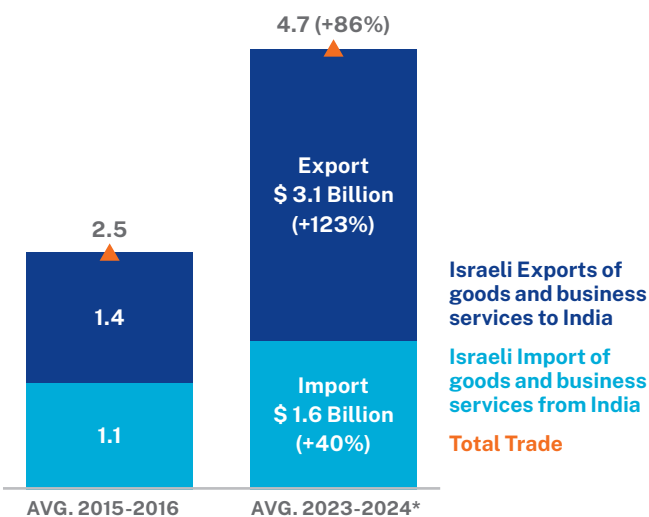
> Israel – India | Trade and Business Relations

Among the world's countries, Israel's trade in goods and business services with India is among the largest and most important. By the end of 2024, India is ranked as Israel's 6th largest trading partner (4th including diamond trade).

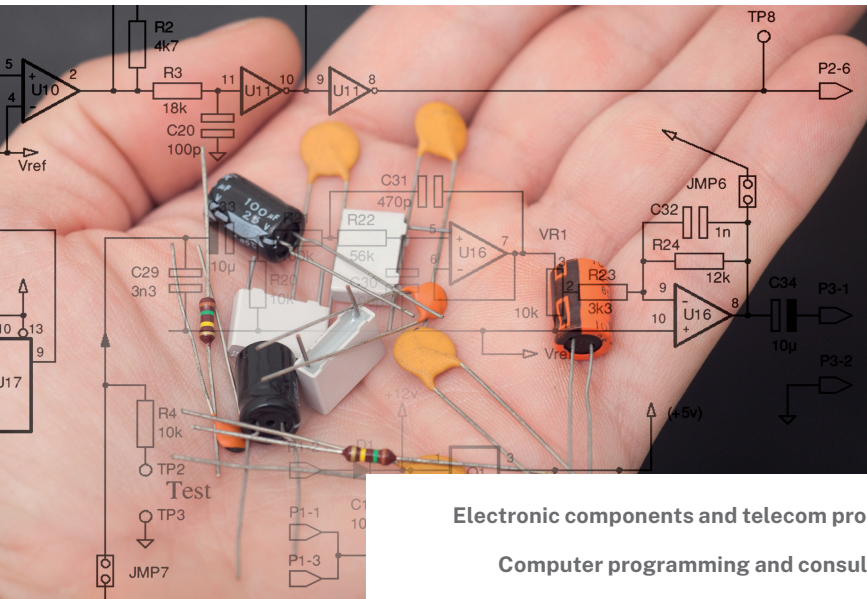
For Israel, India is the 6th largest export destination worldwide and the 15th largest import source. In the past decade, trade between the countries has grown by approximately 90%, led by exports.

The trade volume between the countries stands at an average of about 4.7 billion US dollars annually. The trade is predominantly industrial. According to estimates, about a third of the trade between the countries originates from business services.

The graph shows the trends in Israel-India trade over the past decade, with imports and exports in billions of US dollars, indicating significant growth from an average of 2.5 billion US dollars in 2015-2016 to 4.7 billion US dollars in 2023-2024 (excluding diamond which stood at around one billion US dollars).

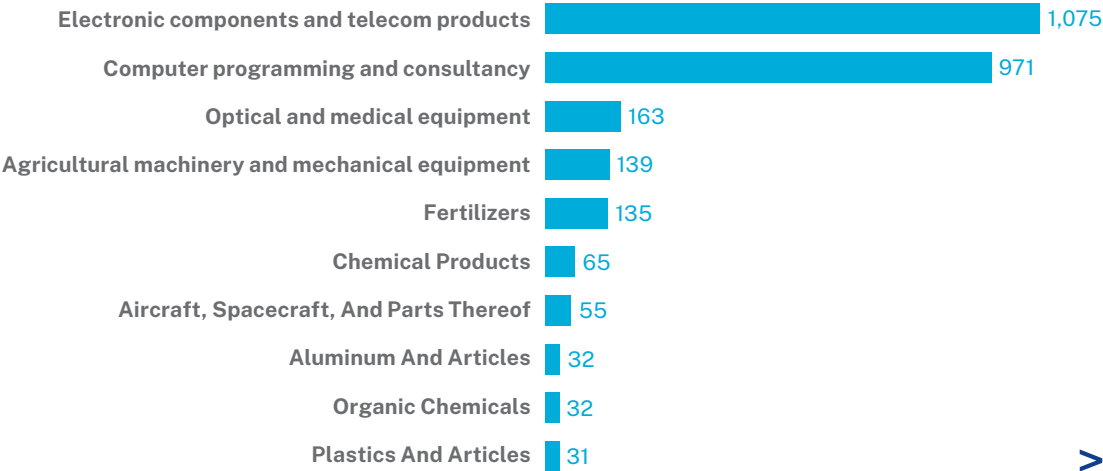


Data: Processing by the IEI Economic Unit for the volume of trade in business services and goods for the years 2015-2024. Unless otherwise noted, trade data in this report refers to trade between Israel and India excluding diamond trade.



Top 10 Leading Export Sectors from Israel to India | In Millions of Dollars

India is a strategic export destination for Israel, representing about 3% of total exports in goods and business services. The leading export sectors include software services, electronic components and telecom products, optical and medical equipment, fertilizers and chemicals, and agricultural and mechanical machinery.



BDO Israel-India Investment Banking & Consulting

THE LEADING CONSULTING FIRM ON THE ISRAEL-INDIA AXIS

We understand how to bring Israelis and Indians together to create a successful business

WHO ARE WE?

BDO Israel-India comprises of a team of India experts in Israel and a support team in India. It is part of BDO Israel, one of the leading consulting firms in Israel, with over 1,800 people operating in 13 offices. BDO Israel benefits from the strong international network of BDO Global, which operates in 167 countries.

WHAT DO WE DO?

- Investment Banking & Fundraising - Includes both debt and equity, M&A.
- Joint Ventures - Facilitating JVs between Israeli and Indian companies.
- Government Funding Programs - Assisting companies in accessing government support
- Market Research & GTM Strategy - Helping businesses with market entry strategies.
- Technology Scouting & Transfer - Identifying and transferring innovative technologies.
- Business Development & Operations - Assisting in business growth and operational support.
- Legal Assistance - Supporting companies with legal frameworks.
- Manufacturing Alternatives in India - Helping Israeli companies find cost-effective manufacturing solutions in India.

ABOUT OUR CEO

Adv. Anat Bernstein-Reich is a veteran and expert in doing business in India and fostering collaborations between Israeli and Indian companies. She is the President of the Israel-Asia Chamber of Commerce, Chairperson of the Israel-India Chamber of Commerce, and Honorary Consul of Sri Lanka to North Israel. She also serves as a G100 Global Advisory Board member and holds an Honorary Doctorate from Jharkhand Rai University for her outstanding contributions to Israel-India trade. Additionally, she writes for Open Magazine in India and The Marker Magazine in Israel.

THE BDO TEAM



For more information: anatbr@bdo.co.il | www.bdo.co.il
BDO House, 48 Menahem Begin St., Tel Aviv, Israel

SUCCESS STORIES

Raised funds for Israeli companies operating in India and created over 20 Israel-India JVs.

Facilitated an Israeli company's acquisition of a major stake in an Indian company to expand its reach and manufacturing capabilities.

Partnered with Agribator Technologies, a center for Israeli AgriTech in India.



Managed the flagship Israel-India Bridge to Innovation program under PM Modi and PM Netanyahu.

Helped an Israeli company build a manufacturing facility, acquire land, hire manpower, establish a local company, and contract with local distribution partners.

Assisted a group of Israeli investors in successfully realizing a 100-acre, \$40 million real estate project in South India.



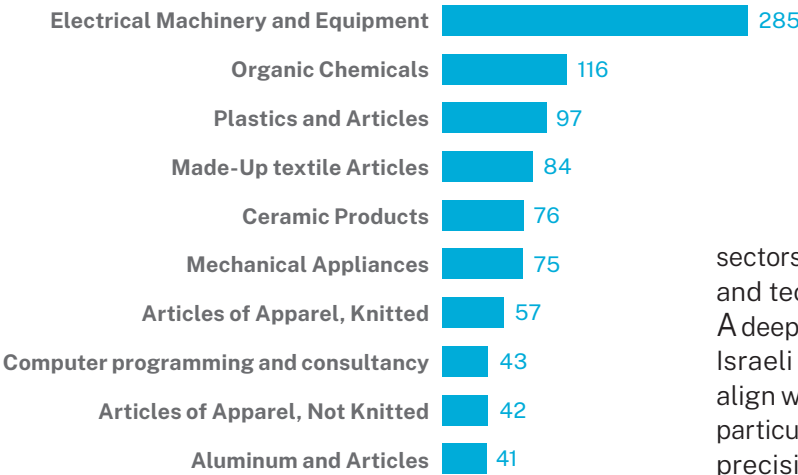
Our Collaborations

BDO Israel-India collaborates with leading Indian firms such as:

Aditya Birla Group | ICICI Venture
Anand Group | Indian Angel Network
Hero | Aurum Equity | JBM



> **Top 10 Leading Import Sectors from India to Israel |** In Millions of Dollars



Opportunities for Cooperation for Israeli Companies

Israel and India share promising trade and technology relations, anchored by their complementary strengths. Known globally as the 'Start-up Nation', Israel boasts a robust high-tech sector that comprises 20% of its GDP and generates 52% of its exports, totalling around US\$ 80 billion in 2024, with over 8,500 active companies.

The Indian market presents a compelling counterpart, offering exceptional growth opportunities alongside significant challenges. Driven by a young, skilled workforce, a rapidly expanding middle class, and strategic initiatives like the 'Make in India' program, India provides a robust foundation for technological and industrial cooperation. The government's ambitious plans in digital, energy, and infrastructure

sectors create fertile ground for investments and technological collaborations.

A deep analysis reveals significant synergies: Israeli technological capabilities directly align with India's developing market needs, particularly in key sectors such as cleantech, precision agriculture and water, security, artificial intelligence, and digital health.

The maturity of bilateral relations, underpinned by shared interests and the unique advantages of each nation, creates an unprecedented opportunity to deepen cooperation in the technological-economic ecosystem.



ISRAEL EXPORT INSTITUTE

GADOT GROUP



Marine
Logistics

Coast
Terminals



Land
Logistics

Gadot Group is a global leader in chemical logistics, storage, and distribution, providing end-to-end supply chain solutions for industries requiring safe and efficient handling of raw materials and finished products.

With cutting-edge infrastructure, extensive industry experience, and direct ocean access terminals, Gadot ensures seamless procurement, transportation, storage, and packaging of bulk liquids, oils, and chemicals.

Operating across Israel and Europe, our subsidiaries specialize in hazardous material transport, bonded warehousing, custom chemical handling, and regulatory compliance.

From flexible packaging and filling solutions to dedicated emergency response teams, we offer tailored services that meet the highest industry standards.

Gadot Israel Logistics & Operations Excellence

Gadot Israel is a key player in the country's chemical storage, packaging, and distribution, supporting industries that require bulk liquid storage, hazardous material handling, and supply chain management.

64,000m³ of bulk liquid storage for chemicals and oils

11,000m³ of warehouse space for hazardous substances

Custom packaging & filling solutions (0.5L to 1,000L containers)

Bonded warehouse & regulatory compliance services

Gadot Europe Advanced Terminal & Industrial Services

Gadot Europe operates one of Belgium's largest chemical tank storage facilities in Ghent, with:

100,000m³ of tank storage (classified & non-classified materials)

Road, rail, and marine access for seamless logistics

Specialized filling & blending capabilities for customized chemical solutions

Chemship Marine Logistics & Chemical Shipping

Gadot's marine division, Chemship, is a market leader in parcel tanker trade across:

Northwest Europe, U.S. Gulf & the Mediterranean

A fleet of 15 stainless steel parcel tankers

Comprehensive liquid chemical transportation



Haifa Port gears up to become the region's leading hub – under the ownership of Adani Ports

Two years after the privatization of Israel's leading maritime gateway, with 70% now owned by Adani Ports and SEZ Ltd, Dr. Ron Malka, Chairman of the Board and former Ambassador to India, reflects on the challenges, triumphs, and the port's promising future



Haifa Port, the most significant maritime gateway in Israel, has undergone a remarkable transformation since its acquisition in January 2023 by India's Adani Ports and SEZ Ltd and the Israeli Gadot Group. Adani Ports, a global giant in port operations, and Gadot, an international leader in maritime logistics, bring a wealth of expertise and strategic vision to the partnership. Despite facing unprecedented challenges, including the war that erupted on October 7th, 2023, Haifa Port remains at the heart of ambitious international initiatives like the IMEC (India-Middle East-Europe Economic Corridor). This project, led by the U.S. and Indian governments in collaboration with Saudi Arabia, Israel, the UAE, and European nations, underscores the port's critical role as a global trade nexus. Dr. Ron Malka, with his distinguished career as Israel's Ambassador to India, Director General of the Israeli Ministry of Economy, and now as Chairman of Haifa Port, shared his insights on the port's recent milestones and strategic plans.

How would you summarize two years of Haifa Port under the ownership of Adani and Gadot?

Dr. Ron Malka: "Taking over Israel's most strategically



Dr. Ron Malka

located maritime hub, was both a responsibility and an opportunity. For our owners, Adani and Gadot, this was a strategic decision, in order to enhance and expand the port's capabilities. Established by the British in the 1930s, the port carries a historical legacy dating back to the heroic Battle of Haifa in World War I, in which Indian cavalry forces played a pivotal role.

Today, we aim to further this legacy by transforming Haifa Port into a central hub for both maritime and land-based trade. With Gautam Adani's visionary leadership and Adani Ports' proven expertise in modernizing ports across India, we are well-positioned

to make Haifa Port a cornerstone of global trade."

What state was Haifa Port in when you assumed leadership, and did it meet your expectations?

"We inherited a professional and versatile port capable of handling a wide range of cargo – containers, bulk, general cargo, and Ro-Ro shipments. The workforce is highly skilled and dependable. However, we operate in an increasingly competitive environment, with new container terminals in Haifa and Ashdod intensifying the race.

While Haifa Port is renowned for providing the best service in Israel, we face challenges related to labor costs, which impact our competitiveness. Addressing these requires



The heart of ambitious international initiatives. Haifa Port

innovative strategies to ensure we remain the preferred choice across all cargo sectors”.

What were the main challenges in the past year, and how did you overcome them?

“The war that erupted on October 7th, 2023, brought unprecedented challenges, such as redirecting ships from the ports of Ashdod and Eilat. Attacks in the Red Sea highlighted Haifa Port’s critical role as Israel’s primary import hub for vehicles and other goods.

In the first month of the war, while more than 10% of our workforce was recruited, we handled 39% of Israel’s incoming containers and 50% of vehicle imports. During certain periods, we managed nearly 100% of vehicle imports. This was achieved through rapid logistical adaptations and the extraordinary dedication of our employees.

Despite the turmoil, Haifa Port maintained full operations, ensuring an uninterrupted flow of vital goods. Global clients frequently inquired about our ability to sustain operations, and it was a source of pride to assure them that we were fully operational and delivering world-class service”.

Can you share some memorable moments from the past year?

“The most inspiring moments involved our employees’ commitment to the community. From assisting southern communities affected by the conflict to housing

displaced residents’ belongings in port containers, their spirit of volunteerism and mutual support was remarkable. These efforts reflect our organizational values and deepen our connection to the community”.

Haifa Port is frequently mentioned in the context of IMEC. How do you see its role in this initiative?

“The war and Red Sea crises underscored the urgent need for alternative East-West trade corridors, and IMEC is that solution. This corridor connects Indian ports to the UAE and then to Saudi Arabia, Jordan and to Israel via rail, culminating at Haifa Port for onward transit to Europe and the U.S. It offers a faster, more efficient route than the traditional Red Sea passage.

IMEC will establish Haifa as a global trade hub. While Israeli ports are smaller than their Indian counterparts, we are poised for significant growth and ready to meet future challenges”.

What are your plans for 2025?

“In 2025, we aim to solidify Haifa Port’s position as Israel’s leading port and elevate it to the ranks of the world’s top maritime hubs. Key initiatives include opening three new berths for general cargo and introducing advanced quay cranes to enhance operational efficiency.

Additionally, we will launch the city’s waterfront development plan, featuring a new international Cruise Terminal and expanded commercial zones, transforming the port into a dynamic economic and cultural hub. These investments reflect our commitment to excellence and our vision for sustained growth”.



Dr. Malka’s optimism and forward-looking strategy underscore Haifa Port’s vital role in global trade and its unwavering commitment to serving Israel and the international community. With Adani Ports and Gadot steering its future, Haifa Port is set to thrive as a key player in the region’s economic landscape.

For more information:
www.haifaport.co.il/en/



India's 2025-2026 Budget: A Strategic Gateway for Israeli Collaboration

The Indian government has presented its Budget for 2025-2026, focusing on economic expansion, social inclusivity, and global competitiveness. With the goal of achieving 'Viksit Bharat' (Developed India), the budget prioritizes investments in agriculture, MSMEs, infrastructure, and exports while implementing comprehensive reforms.

Key Economic Sectors and Initiatives

Agriculture: Enhancing Productivity and Sustainability

One of the key highlights is the Prime Minister Dhan-Dhaanya Krishi Yojana, designed to boost agricultural productivity, post-harvest storage, and irrigation. A dedicated initiative for pulse production aims to enhance self-reliance and price stability. Additional measures include advancements in cotton farming, expanded fertilizer production, and sustainable fisheries development to strengthen India's position as a leading global food supplier.

MSMEs: Strengthening Small Businesses and Startups

Recognizing MSMEs as the backbone of economic growth, the budget expands investment and turnover limits, improves credit access, and introduces a ₹2 crore (*) loan scheme for first-time entrepreneurs from disadvantaged backgrounds. Additionally, the government will enhance credit guarantees for micro and small enterprises, exporters, and startups to facilitate greater business expansion and innovation.

Investment and Infrastructure Development

Investment in industrial growth is set to rise, with plans to establish 50,000 Atal Tinkering Labs in government schools,



Unlocking opportunities for economic expansion and international collaboration

expand broadband connectivity under BharatNet, and create National Centres of Excellence for Skilling. To further boost infrastructure financing, the government is introducing a Partial Credit Enhancement Facility for corporate bonds. These initiatives aim to equip India's youth with modern skills and enhance industrial productivity.

Expanding India's Global Trade Influence

The budget prioritizes policies that strengthen India's global trade position. Under the Export Promotion Mission, sectoral targets will be set, supported by the Commerce, MSME, and Finance Ministries. Additionally, BharatTradeNet, a new digital trade platform, will simplify trade documentation and financing. To further encourage foreign investment, tier-2 cities will be developed into hubs for Global Capability Centers, positioning India as a major player in global services.



Opportunities for Israeli Companies

For Israeli businesses, the budget presents significant opportunities across various sectors:

- **Agricultural Technology:** Advanced irrigation solutions, precision farming, and climate-resilient seeds align with India's agricultural reforms.
- **High-Tech and Startups:** Collaboration on Atal Tinkering Labs and digital transformation projects, including fintech and cybersecurity.
- **Defense and Security:** India's self-reliance push in defense manufacturing offers a strategic entry point for Israeli defense firms.
- **Healthcare and Life Sciences:** Increased demand for innovative medical devices, AI-driven diagnostics, and biotech solutions.
- **Infrastructure and Smart Cities:** Expansion in broadband and infrastructure financing presents opportunities for Israeli telecom and construction firms.

Conclusion

India's 2025-2026 budget lays the foundation for inclusive growth, technological advancement, and global trade expansion. For Israeli companies, this presents significant opportunities for collaboration in agriculture, digital transformation, defense, healthcare, and infrastructure. As India moves toward its goal of becoming a developed nation, strategic international partnerships will play a crucial role in shaping its economic future.

*Rs. 1 lakh equals Rs. 100,000; Rs. 1 crore equals Rs. 100,000,000

Reforms and Fiscal Strategy

Key reforms in the budget include increasing Foreign Direct Investment (FDI) limits in insurance, expanding tax incentives, and streamlining the income tax structure to enhance clarity and compliance. Tax reforms focus on reducing the number of Tax Deduction at Source (TDS) rates and extending the filing period for updated tax returns from two to four years. The fiscal deficit is projected at 4.4% of GDP, with market borrowings estimated at ₹11.54 lakh crore*.


GIFT IFSC: India's Emerging Financial Hub

The Gujarat International Financial Tec-City (GIFT IFSC) continues to expand as India's leading International Financial Services Centre, offering a competitive tax regime and seamless foreign currency transactions. Since October 2020, the International Financial Services Centres Authority (IFSCA) has regulated operations across banking, capital markets, insurance, and fintech. The center has grown rapidly, attracting over 725 entities, including global banks, aircraft leasing firms, and investment funds.

Key sectors benefiting from GIFT IFSC include:

- **Banking:** IFSC banks now hold over USD 78 billion in assets, with transactions surpassing USD 1 trillion.
- **Funds Industry:** Global investors and venture capitalists are leveraging its favorable regulatory environment.
- **Aircraft Leasing:** Tax incentives position India as an emerging hub for aircraft leasing.
- **Education:** Foreign universities such as Deakin and Wollongong have established campuses within GIFT IFSC.
- **Global In-House Centers:** Leading firms, including Bank of America, are using GIFT IFSC for offshore operations.

Information Courtesy of Indian Embassy in Israel



Agriculture & Water



Growing Together: How Israeli Innovation is Revolutionizing Indian Agriculture

Israeli Agri-tech is enabling Indian farmers to increase efficiency and resilience

Agriculture in India is at the heart of the local economy and society. With about 60% of the population relying on agriculture for their livelihood, this is a critical sector with far-reaching implications for food security, the economy, and social stability. However, despite the vast size of the sector, Indian farmers face significant challenges – expensive agricultural inputs, climate change, and a shortage of advanced technology preventing them from maximizing their yields. This is where Israel enters the picture with its expertise, innovation, and experience in advanced agriculture, offering practical solutions to the complex challenges facing Indian agriculture.

Israel's Agricultural Expertise and Innovation

In Israel, where the climate is arid and resources are limited, groundbreaking technologies have been developed over the years, enabling the country to become a leading agricultural powerhouse. Advanced irrigation methods, resilient crop varieties, and smart farming systems are just some of the Israeli innovations that have repeatedly proven their effectiveness. Israeli farmers have learned how to maximize their yields under harsh conditions – knowledge that could be highly valuable to India, where agriculture is still largely based on traditional methods.

Existing Agricultural Cooperation between Israel and India

For more than two decades, close ties have existed between Israel and India in the field of agriculture,

facilitated through Centers of Excellence in Agriculture established across the subcontinent. These centers provide Indian farmers with practical training on the use of Israeli technologies, crop improvement, and resource management. Thousands of farmers have already undergone training at these centers, making Israel a key player in the introduction of modern agricultural techniques to India.

Smart Farming and Digital Agriculture

The future of Indian agriculture lies in smart farming – an area where Israel excels. Israeli companies are pioneering the use of artificial intelligence (AI), big data, and Internet of Things (IoT) technologies to optimize farming processes. AI-powered systems can help farmers predict weather patterns, assess soil quality, and automate precision irrigation, all of which lead to increased crop yields and reduced resource wastage. Smart sensors and connected devices provide real-time data, allowing farmers to make informed decisions about planting cycles and pest control.

Israeli expertise in controlled-environment agriculture, including vertical farming and greenhouse solutions, is also gaining traction in India. These methods not only enhance productivity but also ensure food security in regions prone to extreme weather conditions. Such solutions can be particularly beneficial for India's growing urban population, enabling the production of fresh produce closer to consumers while reducing transportation costs and spoilage.

> Overcoming Logistical and Market Challenges

Beyond technology, there is also a logistical and marketing challenge. Many Indian farmers struggle to reach more profitable markets directly, often having to sell their produce at low prices to intermediaries. Here, Israel can contribute not only through technology but also by developing new business models to improve the profitability of Indian farmers. Digital trading platforms, cooperative solutions, and improved supply chains are just some of the ways through which the Indian agricultural sector can be strengthened. The integration of blockchain-based supply chain solutions could further enhance transparency and efficiency, ensuring fair prices for farmers while reducing post-harvest losses.

India's Budget Allocation and New Opportunities

Looking ahead, the Indian government has recognized the strategic importance of agriculture and has allocated a significant budget in the upcoming fiscal year to support modernization efforts in this sector. This financial commitment presents new opportunities for Israeli agritech companies to introduce their solutions on a larger scale and collaborate with both government and private stakeholders to drive transformation in Indian agriculture. The focus on precision agriculture, sustainable farming techniques, and digital tools for smallholder farmers aligns well with Israel's expertise and could serve as a catalyst for long-term collaboration. Additionally, with India's growing emphasis on climate-resilient farming and reducing dependency on erratic monsoon patterns, Israeli expertise in soil health improvement and biological pest control could play a significant role. These innovations help reduce reliance on chemical fertilizers and pesticides, improving both environmental sustainability and crop resilience.

Israeli Companies Making an Impact in India

Several Israeli companies are already actively working in India, contributing their expertise to enhance agricultural productivity and sustainability. Companies like Netafim and Rivulis, world leaders in precision irrigation, have played a crucial role in helping Indian farmers optimize water use. Agri-tech firms such as Adama, Phytech, and SupPlant provide cutting-edge data-driven solutions for crop monitoring, ensuring more efficient farm management. These collaborations have demonstrated substantial improvements in yield quality and resource efficiency, paving the way for future ventures between the two nations.



Furthermore, Israeli greenhouse technology and hydroponic farming methods are gaining traction in India, especially in urban and peri-urban areas where space is limited. These innovative systems allow for higher yields with minimal land and water use, offering a sustainable solution for food production in densely populated regions.

Israeli startups specializing in automated harvesting, pest management, and AI-driven crop analysis are also playing an important role in modernizing Indian farms. These solutions reduce labor-intensive tasks, minimize losses, and help farmers maintain consistent crop quality.

The Future of Israel-India Agricultural Collaboration

Given the strong ties between the two countries and Israel's comparative advantage in agricultural innovation, agricultural cooperation is expected to expand further. In the coming years, additional investments from Israeli technology firms in India's agriculture sector, along with new joint initiatives focusing on contemporary challenges such as climate change and enhanced agricultural supply chains, are likely. These efforts could contribute to significant improvements in Indian agriculture, ultimately ensuring food security for millions across the country.

By strengthening research collaborations, developing new financing models for small-scale farmers, and implementing large-scale precision farming solutions, the India-Israel partnership has the potential to set a global example for agricultural sustainability. As both nations continue to navigate the challenges of climate change and resource scarcity, their shared expertise and commitment to innovation could lead to transformative changes in food production across India.

“From Good to Great”

ADAMA India exemplifies the principle that sustainability is the backbone of success in the agrochemical industry.

CEO Sahin Ozkan believes in the importance of environmental responsibility and sustainability | **Sahin Ozkan**

As industries around the world face increasing pressures to adapt to evolving market dynamics, few companies have navigated this landscape with the same level of innovation and foresight as ADAMA India. Celebrating 15 years of growth, the company's success is evident in its diverse product range, from herbicides and insecticides to growth regulators, many of which are manufactured in-house. Under Sahin Ozkan's leadership, ADAMA India has not only achieved remarkable business growth but also set a benchmark for balancing profitability with environmental and social responsibility. Today, the company is recognized as an industry innovator, developing solutions that are revolutionizing the agrochemical sector and benefiting farmers across India.



Sahin Ozkan, CEO

Direct Connection to Farmers

One of the key differentiators for ADAMA India is its direct-to-retailer business model, which bypasses traditional distribution channels. By engaging directly with over 13,000 retailers, ADAMA ensures that its products reach the market more efficiently and that the company gains first-hand, unfiltered insights from the ground. This direct connection with retailers, who have direct contact with farmers, provides rapid, actionable information that allows for

quicker decision-making and tailored solutions to meet the unique needs of farmers.

This approach has streamlined communication, creating a more transparent and efficient flow of information that empowers the company to address farmers' challenges with unmatched precision and speed. By focusing on innovation, it ensures that products are not only relevant but also highly effective, driving substantial gains in farmers' productivity and overall success.

Focused on Sustainable Progress

Under Sahin Ozkan's leadership, ADAMA India has successfully integrated sustainability with business strategy, reshaping the agrochemical industry. Through collaboration with employees, partners, and farmers, ADAMA is driving responsible and forward-thinking innovation. Ozkan is confident about the future, stating that the company's foundation in sustainable practices and innovation will continue to lead the way in agrochemical solutions. As ADAMA India moves into its next phase, it remains committed to blending business success with environmental stewardship, setting new standards for the industry and ensuring a sustainable future for agriculture.

Contact us: www.adama.com



Indian manufacturing enables Baccara to be globally competitive

Baccara India serves the manufacturing industry, but the majority of its clients are in the rapidly growing market for agricultural irrigation automation. The company launches new innovative products in 2025 | **Arvind Patil**

In 2022, Baccara India Pvt. Ltd. was established in Pune in the Indian State of Maharashtra. The operation is part of our Asia-Pacific Division which is headed by Shlomi Atash, who is based in Melbourne, Australia, and like all Baccara subsidiaries, is 100% owned by Baccara.

Initially established as a sales and distribution office, it was always clear to us that manufacturing operations will follow, based on our belief that to succeed in the Indian market, we need to manufacture in India. Baccara India of course serves the requirements of customers in manufacturing industry, but the overwhelming majority of sales are in the very rapidly growing market for automation in agricultural irrigation.

Until 2024, all our irrigation valves for sale in India were shipped from Israel, with long lead times and high logistical costs.

Baccara Starts Production in India

In the latter half of 2024, we began valve assembly operations for smaller valves (3/4" and 1") from components that were shipped from Israel. Having built an impressive assembly and testing operation, with proven

quality assurance, we will take our next significant steps for Baccara India in 2025.

In the first quarter, all injection molding of the irrigation valves up to 2" diameter will be done in India and those products will be fully manufactured in India, for the Indian market. For most of the products, production capacity in Israel will be maintained and we will have "spare" molds, as part of our BCP (Business Continuity Plan).

Baccara India to Help Company Be Globally Competitive

We believe that the Indian market for 1½" and 2" valves will continue to grow and become the world's largest, as the government continues to support large-scale irrigation automation projects. Baccara plans to be a viable competitor for a significant share of that business. Indian manufacturing will also allow us to be more competitive in all markets globally.



Arvind Patil

Contact us:
<https://baccara-geva.com/>



Photos: Courtesy of Baccara

Arvind Patil is the Head of Business and Operations, Baccara India

New Product Launches for 2025


B60 – Our new family of solenoids for the irrigation market that is intended to eventually replace the much loved G75 family. The new product has similar technical specifications (slightly more powerful and significantly more robust), but a sleek new design and a dual-conductor cable replaces the existing two wire connection. Another key difference is that the plastic coil housing which is filled with polyurethane in the current model, will be replaced by a fully over-molded polypropylene body, creating a sturdier finished product and a more-efficient production process. Despite the significant improvements, the new series is not expected to cost more.

GEMSMART+ is a feature packed connector for our Gemsol® family. It includes a timer function, PWM (Pulse Width Modulation), allowing proportional functionality, and perhaps most significant in terms of responding to customer requests, positive identification of the plunger position. All of these features can be pre-programmed to order or self-programmed by our customers using a simple smartphone app.

GEM-CPR - This is a proportional valve powered by a servo motor and is in high demand for applications from fertigation to chemical dispensing in medical devices. The existing analog product will be joined by a new and enhanced digital counterpart.

CHEMSOL™ – This family of products has been a central focal point for both our NPD and our Marketing departments. In 2024 we transitioned from PVC to customized high performance PP material. In 2025 we will complete the planned upgrade of this family with 3 significant changes. The threaded connections will be upgraded to external helix fitting, ensuring the integrity of all installations. The diaphragms are being upgraded to a new “rolling” style, which we have successfully tested to over 20 million cycles. Additionally, the CHEMSOL 1/2”, which currently manages up to 600 litres per hour, will be joined by a new product designed to handle over 1000 litres per hour.



A large-scale irrigation system in a field, with a person standing in the distance. The water is being sprayed in large, golden arcs, creating a misty atmosphere. The background shows trees and a bright sky.

Revolutionizing Water management: How Israeli Technology can help secure India's Water resources

Innovative water solutions to tackle India's growing crisis

Water scarcity is one of the most pressing challenges facing India today. With a rapidly growing population, increasing urbanization, and climate change exacerbating droughts and water shortages, ensuring a sustainable water supply has become a national priority. Agriculture, industry, and daily life all depend on reliable water resources, yet millions across the country still struggle with limited access to clean water. This is where Israel, a global leader in water management and innovation, can play a transformative role in supporting India's efforts to address its water crisis.

Israel's Success in Water Management

Israel, a country with arid conditions and minimal natural water resources, has developed some of the world's most advanced water technologies. From large-scale desalination plants to precision irrigation and wastewater recycling, Israel has turned water scarcity into an opportunity for innovation. More than 80% of Israel's wastewater is treated and reused for agriculture, making it a global leader in water recycling. Similarly, cutting-edge desalination plants provide a significant portion of the country's drinking water, ensuring a stable and sustainable water supply despite geographic limitations.

Desalination: A Viable Solution for India

India's coastal regions, home to millions of people, face severe freshwater shortages. Israeli desalination

technologies, which have already proven successful in countries facing similar challenges, could be a game-changer for India. By converting seawater into potable water at a large scale, desalination plants can provide a consistent and reliable water source for both urban and rural populations. Companies like IDE Technologies, which have built some of the largest desalination plants in the world, could play a crucial role in supporting India's water security strategy.

Smart Irrigation and Agricultural Water Efficiency

Agriculture is the largest consumer of water in India, accounting for nearly 80% of total water usage. However, inefficient irrigation methods, such as flood irrigation, lead to significant water wastage. Israel's pioneering drip irrigation technology, developed by companies like Netafim and Rivulis, can drastically reduce water consumption while improving crop yields. By delivering water directly to plant roots in precise amounts, this method not only conserves water but also enhances agricultural productivity. Implementing such systems on a wider scale in India could help address both water scarcity and food security challenges simultaneously.

Wastewater Recycling and Water Reuse

India generates vast amounts of wastewater, much of which remains untreated and pollutes rivers, lakes, and groundwater sources. Israel's expertise in wastewater

treatment and reuse offers a sustainable solution to this issue. Advanced treatment facilities can purify wastewater for agricultural, industrial, and even domestic use, significantly reducing reliance on freshwater sources. Cities like Tel Aviv have demonstrated how effective water recycling can be in ensuring a stable supply for urban populations, a model that Indian cities could replicate.

Leak Detection and Smart Water Management

Urban areas in India experience significant water losses due to outdated infrastructure and leakage. Israeli companies such as TaKaDu specialize in smart water network management, using artificial intelligence and real-time monitoring to detect leaks and inefficiencies in municipal water systems. By integrating such technologies, Indian cities could save millions of liters of water daily, improving overall supply and reducing wastage.

India's Commitment to Water Security and Future Collaboration

Recognizing the urgent need for better water management, the Indian government has allocated significant funds in its budget for water conservation projects, infrastructure improvement, and technological integration. Programs

like the Jal Jeevan Mission aim to provide clean tap water to every household, an ambitious goal that could benefit greatly from Israeli expertise. Strengthening India-Israel partnerships in water technology could accelerate progress towards achieving sustainable water management across the country.

The Road Ahead: Strengthening India-Israel Water Cooperation

With both countries facing similar challenges in water scarcity, the India-Israel partnership in water technology holds immense potential. Israeli companies have already begun working with Indian municipalities, agribusinesses, and industries to introduce efficient water management solutions. Expanding these collaborations, sharing knowledge, and scaling up successful projects could lead to transformative changes in India's water sector. As the demand for water continues to grow, innovative and sustainable solutions will be key to securing India's future water supply. By leveraging Israeli expertise in water conservation, treatment, and efficient usage, India can take significant strides toward overcoming its water challenges, ensuring a resilient and water-secure future for generations to come.

Discover advanced Israeli irrigation systems in India through Skipper Metzger India LLP, an Indo-Israeli joint venture.

Read more



CONTACT

+91 40 29990327

+91 9989773604

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Huliot India: Strengthening Israel-India Ties Through Innovation in Sustainable Piping

Huliot Group, a global leader in advanced flow systems for water supply, wastewater, and infrastructure, brings world-class **Israeli innovation** to the Indian market. With over **75 years** of expertise and **nine manufacturing plants** across **Israel, India, Slovenia, Portugal, and Germany**, Huliot delivers high-performance piping solutions to **60 markets worldwide**.

In **2014**, Huliot established a **state-of-the-art manufacturing plant in India** under the Make in India initiative. Today, **Huliot India** has a strong presence across **20 states and over 100 cities**, supported by an extensive distributor and retail network.

A Visionary Leader Driving Excellence

A pioneer in India's piping industry, Miki Kedem brings decades of leadership experience in business development, innovation, and sustainability.



Miki Kedem, CEO, Huliot India

“Huliot India is the fastest-growing provider of polypropylene pipes in India, integrating Israeli technology with locally adapted solutions. Our mission is to set new industry benchmarks for sustainability, durability, & efficiency. By investing in cutting-edge green technology, we are shaping the future of water management and infrastructure in India.”

– Miki Kedem, CEO, Huliot India

Innovative Solutions for a Sustainable Future

- ✔ **Ultra Silent Pipes** : India's **#1 acoustic pipe**, offering **best-in-class soundproofing**, high impact resistance, and easy installation with a **10-year guarantee**.
- ✔ **HT Pro Pipes** : **Push-fit drainage systems** designed for safety, sustainability, and long-term performance, reducing environmental impact.
- ✔ **Clear Black Sewage Recycling System** : An **MBR (Membrane Bioreactor)**- based smart solution for wastewater recycling, helping conserve water for flushing, gardening, and washing.

A Testament to Israel-India Collaboration

Huliot India is a proud **Green Tech company**, advancing Israeli technology to **enhance India's sustainable infrastructure**. Our **eco-friendly, 100% recyclable piping solutions** set new standards in **urban development, real estate, and smart city projects**.

Partner With Us Join us in shaping the future of sustainable infrastructure in India.

☎ **Contact:** info@huliot.in 🌐 **Website:** www.huliot.in



Netafim India Revolutionizing Indian Farms with Israeli Tech

Netafim empowers Indian farmers by introducing precision irrigation and smart farming technologies | **Vikas Sonawane**

Born out of necessity in the southern deserts of Israel, Netafim Orbia's Precision Agriculture business developed drip irrigation—a precise method of irrigation that transformed farming practices not only within Israel but across the globe, optimizing water use, significantly increasing crop yields, and setting new standards in agricultural sustainability. In India, Netafim is bringing its innovative solutions to address pressing agricultural challenges such as water scarcity, low productivity, and climate unpredictability. By introducing precision irrigation and smart farming technologies, Netafim is empowering Indian farmers to achieve sustainable growth and improve their livelihoods. By seamlessly integrating Israeli advancements into Indian fields, Netafim is transforming the agricultural landscape and fostering a future of resilience and productivity.



Vikas Sonawane

Transforming Indian Agriculture: Key Innovations

- **Drip Irrigation for Indian Fields:** Netafim's flagship products, such as Aries™, DripNet PC™, PCJ Pro, and FlexNet™, ensure precise delivery of water and nutrients directly to the plant roots. These systems are highly effective in water-stressed regions, helping farmers conserve water, boost yields, and maximize resource use.
- **Smart Irrigation Systems:** With IoT-enabled devices and Artificial Intelligence, Netafim's solutions, including the GrowSphere™ irrigation management platform, monitor soil moisture, weather patterns, and crop health in real time. It is a simple, intuitive and visual digital farming work tool that helps you plan and execute your irrigation plans with greater reliability, transparency, and less effort. These automated systems tailor irrigation schedules, ensuring optimal water application while reducing wastage and operational costs.
- **Precision Agriculture:** By adopting data-driven practices, Netafim helps Indian farmers monitor and adjust inputs based on real-time data. This not only improves water efficiency but also reduces dependency on fertilizers and pesticides, promoting sustainable farming goals.

Vikas Sonawane is the COO of Netafim Irrigation India Pvt Ltd



- **Community Irrigation Projects:** Netafim's community-focused irrigation systems integrate water conveyance with on-farm productivity benefiting community of farmers. These shared solutions ensure equitable water distribution, boost agricultural output, and extend the benefits of drip irrigation to surface water sources, addressing limitations of traditional canal irrigation. Each project covers more than 10,000 hectares.

A Vision for Sustainable Growth

Netafim's journey in India exemplifies the strength of Indo-Israeli collaboration in creating impactful solutions. Over 1.2 million farmers in India now benefit from Netafim's innovations, achieving more with fewer resources. By conserving water, reducing chemical use, and improving productivity, the company fosters sustainability and economic growth while creating rural employment opportunities. As a global leader in agricultural transformation, Netafim continues to inspire confidence in the future of Indian farming. With its commitment to sustainability and community engagement, the company ensures a thriving agricultural economy—one drop at a time.

Contact us: www.netafimindia.com

WhatsApp: +91-8142244068

Email us at response@netafimindia.com



An Orbia business.

Gadot Group: Your Trusted Partner in Chemical Logistics and Distribution

Leading the way in chemical storage, packaging, and supply chain solutions

Gadot Group is at the forefront of Israel's chemical logistics, storage and distribution, ensuring seamless operations for industries that rely on precise and efficient handling of raw materials and finished products. With state-of-the-art infrastructure, extensive industry experience, and global reach, Gadot is the go-to partner for companies seeking reliable solutions in storage, filling, and packaging of bulk liquids, oils, and chemicals.

Comprehensive Logistics & Operational Capabilities

With a nationwide presence and four strategic sites, Gadot offers:

- ✓ 64,000m³ of bulk liquid storage for chemicals and oils
- ✓ 11,000m³ of warehouse space for hazardous substances
- ✓ Advanced inventory management & distribution services
- ✓ Toxin permit management & bonded warehouse services
- ✓ Custom packaging & filling solutions (0.5L to 1,000L containers)

Strategic Terminal Locations – Direct Ocean Access

Gadot operates two bulk terminals at Haifa Bay, Israel's only facilities with direct ocean access. These terminals provide seamless import and distribution of raw materials, custom mixing and bulk storage, flexible packaging, and chemical handling with bonded warehousing—ensuring efficient logistics for the chemical industry.

Shelach Division:

Leaders in Hazardous Chemical Transport

Gadot's Shelach Division specializes in the safe and efficient transport of hazardous materials, including

flammable substances, acids, bases, and toxic chemicals. The division also provides emergency response for hazardous incidents.

Global Trade & Distribution – Expanding Your Market Reach

Gadot's Commercial Division is committed to delivering remarkable service and tailored solutions for businesses in nutrition, pharmaceuticals, fertilizers, textiles, plastics, electronics, construction, detergents, cosmetics, and high-tech sectors.

We offer a one-stop-shop service model that covers procurement, transportation, storage and custom packaging solutions. Our expertise extends across diverse industries, including biotech, agriculture, life sciences & medicine, polymers, printing, and electronics, ensuring precise and efficient supply chain management.

Excellence in Quality, Safety & Innovation

With over 60 years of expertise, Gadot is committed to unparalleled service, regulatory compliance, and advanced technological solutions. Our in-house laboratory ensures strict QA standards, regulatory compliance, and product innovation, aligning with international standards (ISO, ASTM, USP, EP, BP, and more).

Why Choose Gadot Group?

- Comprehensive logistics & supply chain solutions
- Superior storage & distribution capabilities
- Tailored solutions for every industry
- Commitment to safety, quality & sustainability

Gadot Group is your trusted chemical industry partner, delivering end-to-end solutions to optimize operations and drive success.

Let's take your
business further—together!
www.gadot.com

GADOT
GROUP



Photos: Courtesy of Gadot Group



Innovation and Cutting-edge Technologies

Kibbutz Agritech solutions are implemented worldwide, supporting sustainability, water purification, development of infrastructure and fighting desertification and world hunger

Kibbutz Industries Association (KIA) was established in 1962 and is part of the Manufacturers' Association of Israel. It represents more than 300 factories, industries and start-ups of the kibbutzim, cooperative rural communities, and regional industrial corporates throughout Israel. The companies are long-established, leading in multiple sectors such as medical and defense, excelling in advanced agricultural and food technology solutions, as well as innovative water technologies that are acknowledged worldwide.

Kibbutz Agritech solutions have been implemented in diverse agriculture fields in Israel and worldwide, supporting sustainability and other global goals like water purification, development of infrastructure and fighting desertification and world hunger. Innovation and cutting-edge technologies are utilized and implemented in the supply chain and on the production floor for many years, creating vibrant and successful companies mostly operating in a cooperative business model.

"Agritech Israel", operating under the KIA organization is a special NGO established in 1985 supporting more than 600 Israeli Agro-technology and water related companies.

KIA in numbers:

- 300 companies, \$15.5 B Sales, 75% Export
- 274 Kibbutz Communities, 170,000 members, 80% in periphery, 2% of the population
- >10% of Israel's manufacturing product, 4.5% R&D Expense
- 45% of Israel's Food Security

Business model: The 3 pillars

1. Technology and Innovation Culture:

Agrotechnology cases:

- Drip Irrigation Technologies, water management re-use
- Pest Management and Biological Pest Control, avoiding the use of toxins
- Hydroculture and Aquaculture, making use of detached surfaces to avoid salty ground and water
- Grain improvement, crop handling and advanced packaging
- Circular economy in agriculture to optimize supply chains
- Utilizing high-tech methods in Cattle and Herd Farming with Big Data and IoT to optimize meat and milk production

2. Business Reach-out and Local Added Value:

- 75% of the kibbutz industries' market are international markets.
- 300 companies own or partner with 500 subsidiaries worldwide.
- This business model is a Win-Win formula, since it creates jobs and knowhow for the host country and provides better market growth and local content to the company

3. Cooperative Added Value: Cooperative Culture:

- We Pool our resources together to invest in education, research and development.
- We use common infrastructure for effective post-harvest and operate "Economy of Scale" to plan, distribute and develop new markets.
- We finance our farmers and act as banking facilities for investments.
- We handle conflict; mitigate risks and work together to influence legislation and government support.

Contact us:

Michal Tsoran, Director of International Trade
Michalts@kia.co.il ● +972 54 2872208





Photo: Courtesy of NOF

From a Waste Product to a Valuable Post-Harvest Service: CO2 to the Help of Farmers

Agriculture is the backbone of India's economy, contributing nearly 20% to the national GDP and supporting over 50% of the population. With about 80% of Indian farmers being small and marginal, post-harvest losses have significant effects on them. Estimates suggest that farmers are unable to sell about 40% of the total fruits and vegetables produced, resulting in a loss of around ₹63,000 crore every year. Every kilogram of produce lost represents wasted food, effort, resources and potential.

Numerous attempts have been made to address post-harvest management issues, but none have reached the farm level effectively. Most existing post-harvest solutions operate outside the field at the packing house level. In this landscape, an Israeli company, NOF - Natural Offset Farming, is carving out its own path by assisting Indian farmers in creating value for their produce right at the farm level.

Over the past year, the company has been working in Mahabaleshwar, Maharashtra, India's largest strawberry-growing region. Together with hundreds of local farmers, they are applying their innovative treatment to extend the shelf life of produce, preserving its quality and opening doors to new market opportunities.

NOF has developed advanced cooling technology, shifting CO2 from emitters to the field. This novel post-harvest in-field treatment combines cooling technology and CO2 enrichment, making it mobile, accessible and inexpensive.

About 40% of fruits and vegetables produced in India are lost due to post-harvest management issues. NOF - Natural Offset Farming – offers an innovative solution

NOF's objective is to bridge the current farm-level cold chain infrastructure gap in horticulture with decentralized and affordable post-harvest solutions. This enables even small-scale farmers to realize the full value of their produce, strengthening circular fruit supply chains. The local team has demonstrated substantial shelf-life extension for multiple perishable horticulture value chains, including grapes, litchi, apricots, and jasmine. With cooling boxes as small as 100 kg, NOF's business model, providing "Cooling-as-a-Service", has resonated with farmers in the Strawberry Cluster in Maharashtra. The reduction of rejection rates, which were as high as 20% in strawberries, presents a tremendous

opportunity to boost the incomes of smallholder farmers and strengthen the entire farm-to-fork supply chain. Yoni Ben Zaken, Chief Business Officer, emphasizes that "NOF was established to support Indian farmers and is flourishing within India. The company believes in the Make in India approach, with its engineering, sourcing, and final manufacturing located in Satara, MH. This proximity to clients allows us to respond quickly to market needs. India is the first nation in the world in which CO2 post-harvest technology is implemented, and we will grow globally from India".

Contact us: <https://nofcooling.com/>

NOF
natural offset farming



THE DIGITAL REVOLUTION OF GREENTECH HUB LTD,

Combains several technologies with patents registered in the following areas.

We implements DFCP technology to turn rural villages to Smart Cities !

Our research-oriented invention technology company was launched under the leadership of Dr. David Mizrahi, who is the inventor of the DFCP system that assists farmers by combining smart digital technology with traditional farming techniques to achieve smart farming, including gray water treatment, digital rain harvesting, biogas technology, advanced poultry products with the aim of achieving sustainability and a circular economy. DFCP is a modern, innovative concept for creating cooperative agricultural communities to encourage the young and modern farmer to participate in creating regional food security, using leading technology 3A - AI Auto Agronom, which serves as a laboratory station for risk management and independent regional online communication 24/7 to foster agriculture of all land sizes and crop types include New varieties !

Our technological value to the Farmers Community and Regional food security

- ✓ Treatment of Gray water – Wetlands, For reuse in agriculture and processing of produce.
- ✓ Digital Rain Harvesting - to increase rural water availability.
- ✓ High-efficiency biogas – Using Organic manure, and from plants.
- ✓ Smart Cultivation – 3A, AI & Sensors and automation for managing the needs of crops.
- ✓ Agricultural health products - Cultivation and processing of agricultural produce that contains ingredients that increase the body's level of immunity.
- ✓ Raising poultry in robotics - Eggs and meat enriched with protein.
- ✓ Smart Digital Agriculture - New Digital platform for Rural and FPO.

Business Services



SHEPHA

Strategic solutions for every step of your journey:

ENTER INDIA GROW IN INDIA EXPAND GLOBALLY

Tailor-made international business consulting specialised in India

We offer a unique mix of deep experience, market knowledge, and a wide network of connections.

At SHEPHA we partner our clients in their success. We offer full-service long-term support - from the initial stage until strategic objectives are achieved.

Our mission is to ensure our clients can replicate their international capabilities, interpret their strengths for Indian market conditions, and grow profitably as they build scale in one of the largest and fastest-developing global emerging markets.

OUR SERVICES

GO-TO-MARKET PLANNING
& IMPLEMENTATION IN INDIA

STRATEGIC GROWTH FOR
ESTABLISHED FOREIGN COMPANIES
IN INDIA

LOCATING STRATEGIC PARTNERSHIPS /
JOINT VENTURE / M&A

POST-M&A INTEGRATION

ESTABLISHING MANUFACTURING
SOLUTIONS IN INDIA

Contact us

info@shepha.com

www.shepha.com

Israel: +972-524848067

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India: +91-7709999123

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Business Services in India and Israel: Essential Support for Economic Growth

A brief review of financial and legal systems in the two countries

India and Israel share a dynamic economic relationship, with growing trade and investment between the two nations. As businesses expand across borders, the demand for high-quality business services - including legal support, accounting, banking, and consulting - has increased significantly. These services play a crucial role in facilitating smooth market entry, regulatory compliance, financial management, and strategic decision-making.

Banking Systems in India and Israel

The Banking System in Israel

Israel has a stable, modern banking system that serves both business and household sectors. The Israeli banking sector comprises 12 banks, 4 foreign banks, 6 credit card companies, 1 financial institution, and 2 joint service companies. In recent years, direct, online banks have begun capturing a small market share.

Top Banks in Israel

1. **Bank Leumi** – One of Israel's largest banks, providing corporate banking and investment services.
2. **Bank Hapoalim** – A leader in trade finance, business lending, and fintech collaborations.
3. **Mizrahi Tefahot Bank** – Specializes in real estate financing and corporate lending.
4. **Israel Discount Bank** – A key institution for commercial banking solutions.
5. **First International Bank of Israel (FIBI)** – Offers a range of business banking services.

6. Mercantile Discount Bank

7. Bank Yahav for Government Employees

8. Bank of Jerusalem

9. Bank Massad Ltd

The Banking System in India

India's banking system is diverse, consisting of the Reserve Bank of India (RBI), commercial banks, cooperative banks, and development banks. It includes 12 public sector banks, 22 private sector banks, 46 foreign banks, 56 regional rural banks, 1,485 urban cooperative banks, and 96,000 rural cooperative banks.

Top Banks in India

1. **HDFC Bank** – India's largest private bank, offering corporate and retail financial services.
2. **State Bank of India (SBI)** – The largest bank, providing trade finance, loans, and treasury services.
3. **ICICI Bank** – Specializes in corporate finance, investment banking, and global transactions.
4. **Axis Bank** – Offers business loans, SME banking, and treasury solutions.
5. **Kotak Mahindra Bank** – A leading player in investment and wealth management.
6. **IndusInd Bank**
7. **Yes Bank**
8. **Punjab National Bank**
9. **Bank of Baroda**
10. **Bank of India**



To navigate the Indian market confidently

Mellius strengthening business ties between Israel and India by offering tailored solutions

Grounded in shared values and closely aligned strategic interests, economic and diplomatic ties between Israel and India have become ironclad over time, bringing immense benefit to both nations. With India emerging as one of the fastest-growing global economies and Israel renowned as a technological powerhouse, there exists exceptional potential for fruitful partnerships. For Israeli entrepreneurs and corporations, India represents not just a market but a gateway to unparalleled growth opportunities.

Benefits for Israeli entrepreneurs

India's expansive and diverse market provides access to over 1.4 billion consumers, a virtually infinite source of potential for Israeli companies. The country's burgeoning middle class with its increasing purchasing power, coupled with exploding urban populations, create sustained demand in key sectors such as technology, healthcare, agriculture, and energy—areas in which Israel excels.

Long positioned among the world's top innovators, Israel's technological leadership aligns seamlessly with India's needs in sectors such as water management, cybersecurity, clean energy, and ag-tech.

By partnering with Indian businesses or establishing independent market ventures, Israeli firms can leverage local expertise and resources, ensuring smooth market entry and scalability.

Moreover, India's business-friendly policies, including

reforms to simplify regulations and encourage foreign direct investment (FDI), reduce bureaucratic hurdles and make it easier for Israeli enterprises to operate in the country. India's comprehensive trade agreements further serve as strategic gateways to broader Asian markets.

Plentiful potential, pervasive promise

Driven by initiatives such as "Make in India" and "Digital India," that prioritize infrastructure development and digital transformation, Indian market openings for Israeli companies span numerous industries, including:

Agriculture - Agriculture employs nearly 50% of India's workforce, presenting opportunities for Israeli ag-tech solutions, including precision farming, irrigation and post-harvest management.

Healthcare - India's healthcare sector is ripe for innovative Israeli biotechnology and medical devices, delivering advanced, accessible and affordable solutions.

Cybersecurity - With the rapid expansion of India's digital economy, Israeli cybersecurity and data management expertise fit perfectly and profitably with the need to secure infrastructure and enduring growth.

Sustainable Energy - India's commitment to achieving 50% renewable energy capacity by 2030 creates significant opportunities for Israeli clean energy technologies.

Incorporating a Company in India

Mellius has been at the forefront of supporting Israeli entrepreneurs in establishing their presence in India. As a global leader in corporate services across 100+ countries, Mellius offers tailored solutions to simplify international business operations and capitalize on global opportunities as those offered by India.

Our services include Legal Entity Formation, Corporate Management, Bank Account Assistance, Accounting, Audit & Payroll Services, Economic Substance Compliance and KYC & AML support. Mellius ensures companies navigate the Indian market confidently, maximizing opportunities while minimizing complexities.

Contact us:

Shai E. Arran, Head of Sales
www.mellius.com • B.S.R 3 Tower, 24th floor, 5
 Kinneret St., Bnei Brak 5126237, Israel
 Office: +972-3-6030021 • Direct: +972-3-6577276
 Mobile: +972-54-9562711 • shai.arran@mellius.com



> Legal Services: Navigating Business Regulations

Legal System in Israel

Israel's legal system is based on British law but has been influenced by American and German legal principles. Foreign businesses can operate under several structures, including:

- **Subsidiary** – An Israeli company wholly or partially owned by a foreign entity.
- **Branch** – A foreign company registered in Israel.
- **Sole Proprietorship**
- **Israeli or Foreign Partnership (general and limited)**
- **Non-Profit Organizations (NGOs)**
- **Cooperative Societies**

Registering a company in Israel is a straightforward process. A foreign company opening a branch in Israel must submit its Articles of Association, the names of directors, and other required details to the Registrar of Companies. Documents should be translated into Hebrew, Arabic, or English.

Legal System in India

India's legal system is based on English Common Law but also incorporates federal elements, with distinct central and state government laws.

Companies operating in India can structure themselves as:

- Private Limited Company (PLC)
- Partnership or Limited Liability Partnership (LLP)
- Branch Office, Liaison Office, or Project Office
- Public Limited Company

The incorporation process is mostly online and requires a digital signature, two directors, and two shareholders (who may be the same individuals). Opening an international bank account is also necessary to start operations.

Leading Law Firms in Israel

1. **Meitar Law Offices** – Specializes in high-tech, cross-border transactions, and litigation.
2. **Herzog Fox & Neeman** – A top-tier firm focusing on technology, venture capital, and international trade.
3. **Fischer (FBC & Co.)** – Strong in real estate, corporate law, and dispute resolution.
4. **Goldfarb Gross Seligman & Co.** – Experts in corporate law, capital markets, and regulatory compliance.

5. **M. Firon & Co.**
6. **Shibolet & Co.**
7. **Gornitzky & Co.**
8. **Naschitz Brandes Amir**
9. **Yigal Arnon & Co.**
10. **Gross Law Firm**

Leading Law Firms in India

1. **Shardul Amarchand Mangaldas & Co.**
2. **Trilegal India**
3. **Khaitan & Co.**
4. **Sagar Associates**
5. **DSK Legal**
6. **AZB & Partners**
7. **Anand & Anand**
8. **Vaish Associates**
9. **Phoenix Legal**
10. **Desai & Dewanji**

Venture Capital and Foreign Investment

Israel has over 300 investments in India, mainly in high-tech but also in agriculture, consumer brands, and manufacturing. To attract foreign investment, Israel offers cash grants, tax benefits, government-guaranteed loans, R&D incentives, and deferred VAT payments. No minimum capital investment is required to establish a local private company.

Venture Capital in Israel

Israel has a thriving venture capital industry with over \$12.6 billion under management, playing a key role in high-tech funding. Leading Israeli VC firms include:

- Pitango
- Vertex Ventures Israel
- 83North
- JVP
- Viola
- Magma Venture Partners
- Gemini Israel Ventures
- Genesis Partners

As trade and investment between India and Israel continue to grow, business services play a vital role in enabling smooth market entry, compliance and financial management. Companies in both nations rely on top-tier service providers to navigate the complexities of cross-border operations.

Solomon & Co.:

A trusted legal partner to Indian and International clients

Mr. Aaron Solomon, the managing partner, leads a team adept at managing large and complex cross-border transactions

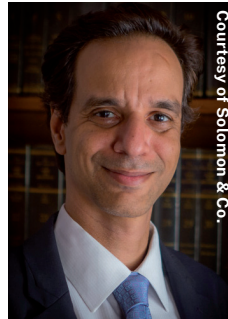
Solomon & Co. is a full-service law firm headquartered in Mumbai, India's financial and commercial epicentre with multiple offices in Mumbai and Pune. Since its inception in 1909, Solomon & Co. has consistently served as a trusted legal partner to both Indian and International clients including corporations, government organizations, investment funds, not-for-profit organizations, and individuals. What started as a real estate and dispute resolution firm has evolved into a full-service law firm specializing in providing high-value legal services across a broad range of practice areas.

With a legacy spanning over 115 years, Solomon & Co. has witnessed and adapted to the dynamic shifts in the legal landscape. Leveraging our expertise, we offer tailored legal services that cater to meet the unique needs of our clients, ensuring their success in an ever-evolving business and legal landscape.

Recognized by Chambers and Partners and Legal500 for our practise, our team consists of highly skilled legal professionals with expertise in both domestic and international law. They possess a deep understanding of diverse industries, enabling them to deliver practical and innovative solutions to complex legal issues. Our team prioritises in delivering results – driven solutions, ensuring client satisfaction, and optimising operational efficiency. Our commitment is rooted in delivering exceptional client service, driven by a strategic, focused, and personalized approach.

Mr. Aaron Solomon

Mr. Aaron Solomon is the Managing Partner of Solomon & Co. and a fourth-generation solicitor with over 25 years of distinguished legal experience. A top-ranking advocate since qualifying in 1995 and securing first place in the All India Solicitor's Examination in 1996, he brings unparalleled expertise to his practice. Before joining Solomon & Co., Mr. Solomon



Mr. Aaron Solomon

served as a partner at two leading Indian law firms, contributing to several landmark cases and transactions. His areas of specialization include mergers & acquisitions, joint ventures, exchange control regulations, competition law, banking, corporate and project finance, private equity, capital markets, and information technology. Known for his hands-on approach, he leads a team adept at managing large and complex cross-border transactions, providing clients with seamless solutions across India's

intricate legal landscape.

Mr. Solomon is a prominent figure in global legal networks. He is a member of the Association of Independent European Lawyers and an advisory member of the China–East Asia International Trade Disputes Settlement Advisory Committee. In 2023, he served as the President of the Indian Lawyers Association – Mumbai Chapter. He also serves as President of the Friends of Tel Aviv University in India, reflecting his commitment to fostering legal and academic excellence.

Areas of practice:

- Mergers and Acquisition
- Joint Ventures and Collaborations
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- Competition Laws
- Banking and Finance
- Investment Funds and Private Equity
- Capital Markets and Securities Laws
- Foreign Investment and Exchange Control Regulations

Contact us:

3rd floor, Calcot House, M.P. Shetty Marg,
Fort, Mumbai-400 023. Maharashtra, India.

Other offices: Mumbai (Bandra), Pune

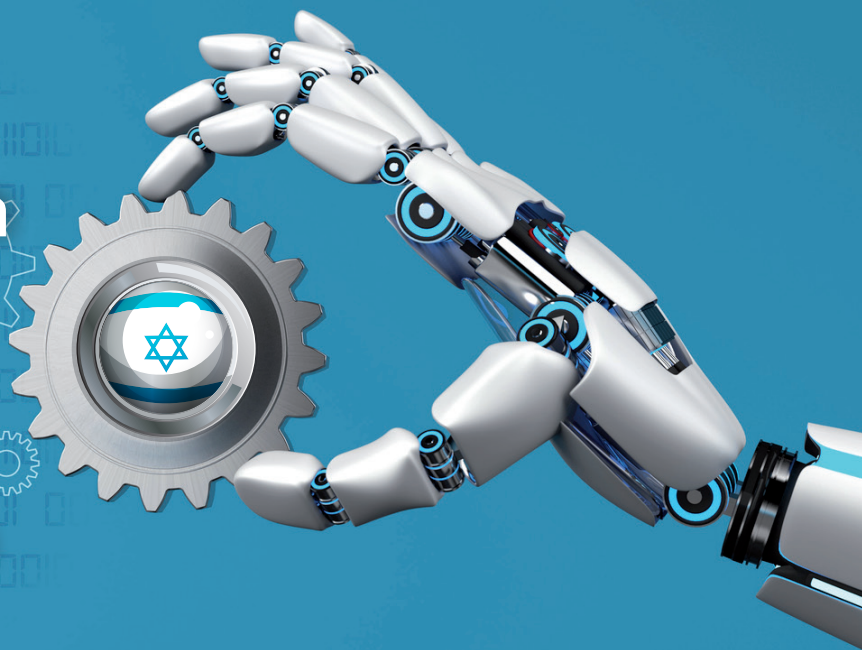
Phone: +91 22-6627-3900 ● Fax: +91 22-2281-6192

E-mail: solomonco@slmnco.in ● Website: www.solomonco.in

SOLOMON & CO.

ADVOCATES & SOLICITORS

Israel's Innovation Engine: Staying ahead in a shifting Global Tech Landscape



Despite recent challenges, Israel's technology ecosystem remains a global leader in innovation and investment, as its growing partnership with India opens new frontiers for expansion

The Israeli high-tech sector has long been a cornerstone of the country's economy, driving innovation, global collaboration, and economic growth. However, the past year has presented unprecedented challenges, particularly in the wake of the conflict that erupted on October 7, 2023. Despite these adversities, Israel's technology ecosystem has demonstrated remarkable resilience, maintaining its status as a global leader in innovation and investment. This article delves into the key developments in Israeli high-tech over the past year, highlighting its strengths, investment trends, employment dynamics, and growing international partnerships, particularly with India.

Investment Trends: **Stability Amid Global Uncertainty**

Over the past year, the Israeli high-tech sector has continued to attract substantial investments, defying expectations of a downturn. According to data from the Israel Innovation Authority, Israeli technology companies raised approximately US\$ 9 billion between October 7, 2023, and October 6, 2024. This investment level aligns with annual fundraising figures since 2017, barring the peak years of 2020-2022, that saw a surge in capital inflows due to global economic trends.

A significant portion of these investments - nearly 60% - came from funding rounds exceeding US\$ 50, underscoring the continued confidence of investors in Israeli scale-ups and mature startups. The cybersecurity sector emerged as a standout performer, attracting 29% of total investments during this period.

This sectoral strength reflects Israel's global leadership in cybersecurity, a critical field amid increasing geopolitical and technological threats.

Employment Dynamics: **Sustaining a Robust Workforce**

Despite the challenging macroeconomic and security environment, the Israeli high-tech labor market has remained stable. High-tech employment continues to account for approximately 11% of Israel's total workforce. Notably, since October 2023, the sector has seen a 3.8% increase in employment, amounting to the addition of roughly 25,000 jobs.

This growth has been primarily concentrated in research and development (R&D) roles, where demand remains strong. Conversely, non-R&D positions have seen some contraction, reflecting shifts in hiring priorities. Nevertheless, the sector's ability to sustain and even expand its workforce during a tumultuous period speaks volumes about its resilience and continued relevance on the global stage.

Strengthening Global Ties: **The Israel-India High-Tech Partnership**

One of the most promising avenues for Israeli high-tech expansion lies in its deepening collaboration with India.

Over the past few years, bilateral relations between the two nations have flourished, particularly in technology and innovation. Key areas of cooperation include artificial intelligence (AI), digital transformation, smart manufacturing, and cybersecurity.

A significant milestone in this partnership was the announcement of a US\$10 billion semiconductor project in Maharashtra, India, through a collaboration between Israel's Tower Semiconductor and India's Adani Group. This initiative aligns with India's ambition to become a global chip manufacturing hub and showcases the potential for further technological synergies between the two nations.

Beyond semiconductors, Israeli startups are increasingly engaging with the Indian market across various domains, from fintech and agritech to healthcare and clean energy. Such collaborations not only enhance technological exchange but also create new investment opportunities, positioning both nations as key players in the evolving global tech landscape.

Innovation Amidst Adversity: Startups Leading the Way

Israeli startups have historically thrived under pressure, and the past year has been no exception. In response to the security crisis, companies specializing in defense technology, AI-driven surveillance, and cybersecurity have seen increased demand for their solutions. For instance, Israeli drone manufacturer Xtend secured major contracts with both Israel's defense ministry and the U.S. government, underscoring the strategic importance of homegrown technological advancements.

Moreover, medical technology startups have expanded their efforts, with Israeli firms at the forefront of digital health solutions, telemedicine, and AI-powered diagnostics. These innovations are not only enhancing domestic healthcare resilience but are also finding applications in global markets, strengthening Israel's reputation as a leader in health-tech solutions.

Additionally, green technology and sustainable energy solutions have gained traction. With the increasing global push toward sustainability, Israeli cleantech companies are developing groundbreaking solutions in areas such as water conservation, alternative energy, and carbon reduction technologies. The emphasis on sustainability aligns with international climate goals and ensures that Israeli innovation remains relevant in a rapidly changing world.

Furthermore, while some startups faced short-term operational disruptions, many have successfully pivoted to address emerging global needs. The ability of Israeli entrepreneurs to rapidly adapt and innovate continues to be a defining feature of the country's high-tech ecosystem.

Policy Recommendations: Ensuring Continued Growth

To sustain its high-tech momentum, Israel must implement proactive policies that address both immediate and long-term challenges. Key recommendations from the Israel Innovation Authority include:

- **Reducing business uncertainties:** Enhancing regulatory stability and minimizing bureaucratic hurdles to encourage foreign and domestic investments.
- **Government-backed investments:** Introducing counter-cyclical funding measures to support startups and emerging technologies during economic downturns.
- **Workforce development:** Expanding training programs to bridge skill gaps and ensure a steady supply of talent for the evolving tech landscape.
- **Strengthening international alliances:** Deepening partnerships with strategic markets, such as India, to unlock new opportunities for Israeli companies.
- **Enhancing research and development incentives:** Providing tax benefits and grants to encourage companies to invest more in cutting-edge R&D, ensuring long-term growth and global competitiveness.

Conclusion: A Resilient Future for Israeli High-Tech

Despite facing one of the most challenging years in its history, the Israeli high-tech sector has not only endured but has also demonstrated remarkable adaptability and strength. Investment levels remain stable, employment continues to grow, and international collaborations are expanding—particularly with India, which offers immense opportunities for mutual growth. Looking ahead, Israel's ability to sustain its technological leadership will depend on its capacity to navigate global challenges, foster innovation, and reinforce strategic partnerships. As the country continues to rebuild and strengthen its economy, the high-tech sector stands as a beacon of resilience, proving once again why Israel remains a powerhouse of innovation on the world stage. By focusing on sustainability, digital health, cybersecurity, and next-generation semiconductors, Israeli tech companies are well-positioned to lead in the coming decade, ensuring that the nation's reputation as a high-tech powerhouse remains unshaken.



New Horizon: India-Middle East-Europe Economic Corridor (IMEC)

An ambitious project aims to strengthening economic ties between India, the Middle East and Europe

In recent years, the trend of fostering intercontinental economic collaborations has gained momentum, aiming to promote growth, innovation, and regional stability. One of the most ambitious projects in this domain is the **India-Middle East-Europe Economic Corridor (IMEC)**, designed to establish an enhanced economic corridor connecting India, the Middle East, and Europe. This initiative, introduced at the G20 summit in 2023, marks a new phase in international economic cooperation, with India and Israel playing pivotal roles in its realization.

What is IMEC and Why is it Important?

IMEC is a strategic initiative aimed at improving transport and trade infrastructure between India, the Middle East, and Europe. It envisions a network of railways, maritime

trade routes, and logistics hubs that will significantly reduce shipping times and trade costs between India and Europe. This infrastructure will facilitate the faster movement of goods, services, and energy across different regions, serving as a catalyst for economic growth and providing an effective alternative to existing routes, such as China's Belt and Road Initiative.

India's Central Role in the Project

As a rising economic power and one of the world's leading emerging economies, India stands to benefit significantly from IMEC's establishment. By strengthening economic ties with Middle Eastern and European nations, India can expand its presence in global markets and reduce reliance on existing trade routes.

IMEC will enable India to boost exports of technology, textiles, pharmaceuticals, and other industrial goods, leveraging shorter delivery times and improved operational efficiency. Beyond economic benefits, India's role in IMEC also carries geopolitical significance, positioning it as a balancing force among global powers and reinforcing its status as a key player in international trade and diplomacy.



Israel – A Key Hub in IMEC

Israel's unique geographical position grants it a strategic advantage within the new economic corridor. As a connecting point between the Middle East and Europe, Israel is poised to play a critical role in integrating transport and logistics systems for the project. Israeli ports, such as Haifa and Ashdod, can serve as essential transit hubs for goods moving between India and Europe. Additionally, Israel is a global leader in smart infrastructure technologies, cybersecurity, artificial intelligence, and logistics solutions, all of which can contribute significantly to optimizing IMEC. Integrating Israeli innovations in infrastructure planning and management may enhance the corridor's efficiency and technological sophistication.

Economic and Strategic Implications

The establishment of IMEC is expected to yield multiple economic advantages, including:

- **Reduced Shipping Costs:** Minimizing reliance on lengthy and costly trade routes.
- **Enhanced Economic Cooperation:** Encouraging business partnerships between participating nations.
- **Improved Regional Stability:** Strengthening economic ties may foster political stability and reduce geopolitical tensions.

- **Increased Investments:** International companies and investors are likely to show growing interest in infrastructure developments along the corridor.

Potential Challenges and Solutions

Like any large-scale initiative, IMEC faces challenges, including regulatory issues, negotiations among participating countries, and the need for substantial investments. Geopolitical tensions in the region could also impact the project's execution. However, strong commitments from the involved nations and strategic collaborations are expected to help overcome these obstacles and ensure the corridor's successful implementation.

Crucial roles for India and Israel

The India-Middle East-Europe Economic Corridor (IMEC) represents a transformative economic initiative with the potential to reshape global trade. India and Israel play crucial roles in turning this vision into reality—India through its economic and trade contributions and Israel by providing advanced infrastructure and technology solutions. The project's success could strengthen economic and strategic ties between regions, establishing IMEC as a vital global trade corridor.

Defense & HLS

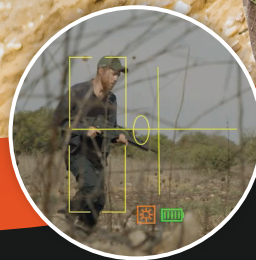




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A sunset scene with silhouettes of a radar system and a missile launch. The sun is low on the horizon, creating a warm orange glow. In the foreground, the silhouette of a large radar system is visible. In the background, a missile is launched, leaving a bright trail. The sky is filled with silhouettes of birds in flight.

Forging a Shield: The Deepening Defense and Security Alliance Between Israel and India

From battlefield collaborations to cutting-edge technology transfers, the partnership has grown into a strategic pillar of bilateral ties

The defense and homeland security (HLS) relationship between Israel and India has grown significantly over the past few decades. Rooted in shared strategic interests, mutual security concerns, and a commitment to technological advancements, this partnership has strengthened both nations' defense capabilities and enhanced their security frameworks. From joint military exercises and technology transfers to defense trade and counterterrorism cooperation, Israel and India have built a robust and dynamic collaboration in these critical sectors.

A Strategic Partnership

India and Israel officially established diplomatic relations in 1992, and since then, their defense ties have flourished. The relationship gained significant momentum after India's Kargil War in 1999, when Israel provided crucial military assistance. Since then, India has emerged as one of the largest customers of Israeli defense technology, and

Israel has become one of India's key defense suppliers. Over the years, this cooperation has evolved beyond arms sales into joint R&D, technology transfers, and strategic collaborations. The bilateral relationship was further cemented when India elevated Israel to the status of a major defense partner, paving the way for greater security cooperation.

Defense Trade and Technology Transfers

Israel has supplied India with a wide range of defense equipment, including sophisticated missile systems, drones, radar systems, and electronic warfare tools. The Indian armed forces have relied on Israeli expertise in areas such as surveillance, intelligence gathering, and border security. Some of the notable defense systems supplied by Israel to India include the Barak-8 surface-to-air missile system, Heron and Harop drones, and advanced radar technologies.



The partnership has also fostered technology transfers, enabling India to strengthen its domestic defense manufacturing capabilities. Through the 'Make in India' initiative, Israeli defense firms have partnered with Indian companies to establish joint ventures and manufacturing units. This has allowed for the co-production of advanced military equipment, reducing India's reliance on imports and boosting its indigenous defense industry.

Joint Research and Development

One of the hallmarks of the India-Israel defense collaboration is joint R&D in cutting-edge military technologies. The two countries have worked together on missile defense systems, cybersecurity solutions, and artificial intelligence-driven defense applications. The Defense Research and Development Organization (DRDO) of India and Israel's defense companies, such as Rafael Advanced Defense Systems, Israel Aerospace Industries (IAI), and

Elbit Systems, have collaborated on several key projects.

The Barak-8 missile system is a prime example of this successful collaboration. Developed jointly by India's DRDO and Israel's IAI, the system is a state-of-the-art air defense solution designed to intercept aerial threats, including enemy aircraft and missiles. This project exemplifies how both nations leverage each other's technological expertise to develop sophisticated defense solutions.

Counterterrorism and Homeland Security Cooperation

Given their shared experiences in dealing with terrorism, Israel and India have developed close cooperation in counterterrorism efforts. India has sought Israeli expertise in securing borders,

intelligence gathering, and training its security forces in counterinsurgency operations. Israeli defense firms have provided India with advanced surveillance and reconnaissance systems to monitor and secure its vast and complex borders.

Israel's expertise in cybersecurity has also been an area of growing collaboration. As cyber threats evolve, both countries have worked together to enhance their cybersecurity frameworks, protecting critical infrastructure and national security assets from cyberattacks.

Military Training and Exercises

Military exchanges and joint exercises have further strengthened defense ties between Israel and India. Indian and Israeli defense forces have conducted joint training programs in counterterrorism operations, urban warfare, and special forces tactics. These exercises facilitate knowledge sharing and enhance interoperability between the two countries' armed forces.

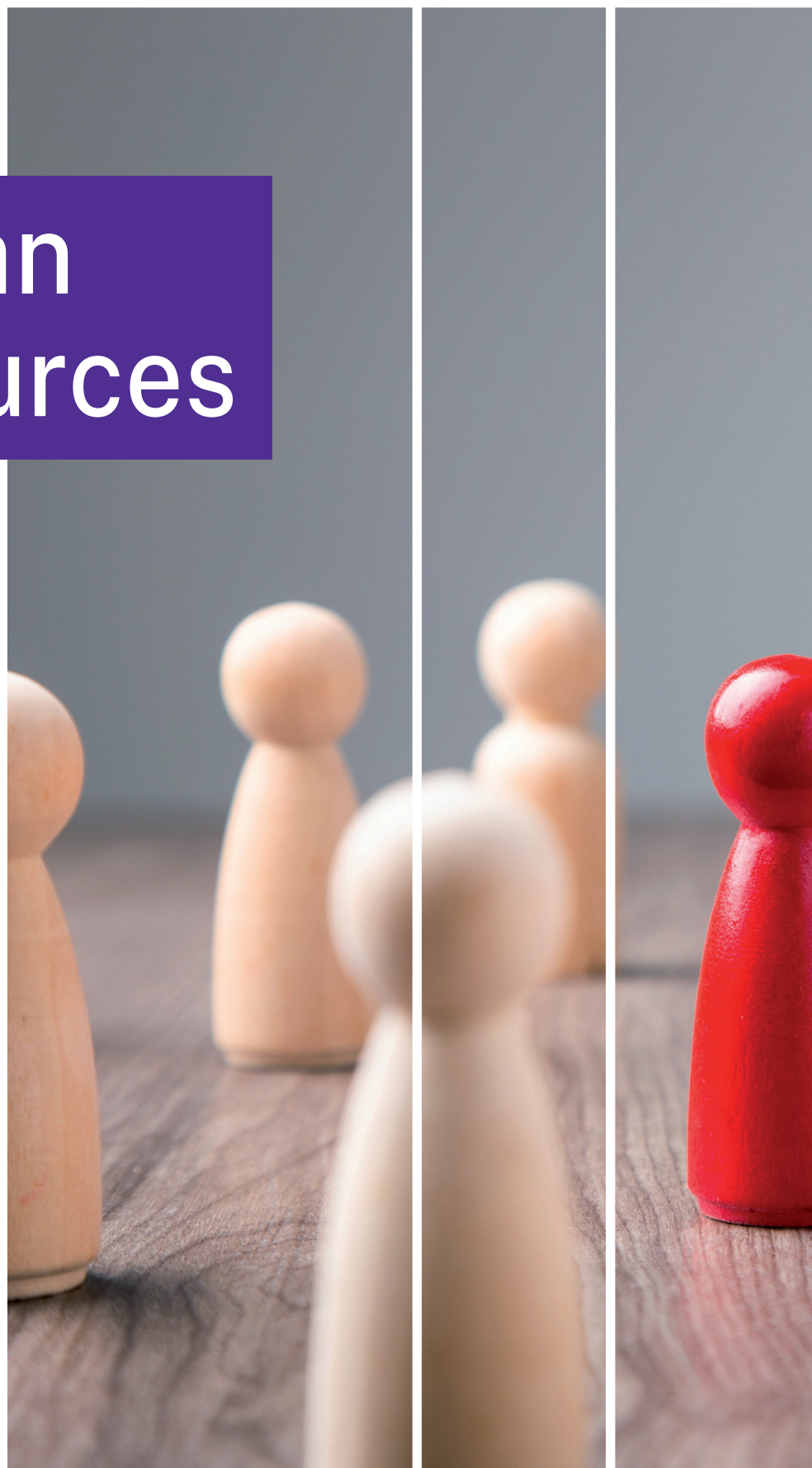
Indian security personnel, including members of elite forces like the National Security Guard (NSG), have undergone training in Israel to learn advanced counterterrorism techniques and urban combat strategies. These exchanges have helped India enhance its preparedness against asymmetric threats.

Expanding the Partnership

Looking ahead, India and Israel are expected to further deepen their defense cooperation. With a strong foundation of trust and mutual strategic interests, both nations are exploring new avenues of collaboration, including artificial intelligence-driven defense technologies, space-based security solutions, and autonomous weapon systems. The growing emphasis on joint production and co-development will not only enhance India's defense self-reliance but also pave the way for future innovations in military technology.



Human Resources





India Becomes Key Workforce Provider for Israel amid Post-War Labor Shortages

The ongoing repercussions of the recent war in Israel have left a significant impact on the country's economy, particularly in the labor market. With a severe shortage of workers in key industries such as construction, agriculture, and healthcare, Israel has increasingly turned to India as a vital source of skilled and unskilled labor. This strategic move aims to stabilize economic activity and ensure continuity in essential sectors.

Bilateral agreements pave the way for thousands of Indian workers to fill critical labor gaps in Israel's economy

The Labor Shortage Crisis

The war led to widespread disruptions in the labor market. Many foreign workers, particularly from Gaza and the West Bank, were unable to return to their jobs due to security concerns and border restrictions. Additionally, the mobilization of tens of thousands of Israeli reservists further exacerbated workforce shortages in crucial industries. As a result, the construction sector faced delays in infrastructure projects, the agricultural sector suffered from reduced harvest capacity, and healthcare facilities experienced increased pressure due to staffing shortages.

India: A Strategic Partner

India, with its vast labor pool and skilled workforce, has emerged as a key partner for Israel in addressing its labor deficit. Israel has expedited agreements with the Indian government to facilitate the arrival of thousands of workers under structured employment contracts. These agreements ensure fair wages, safe working conditions, and streamlined visa processes.





Sectors That Can Benefit from Indian Workforce

The influx of Indian workers is expected to benefit multiple industries:

Construction: With Israeli infrastructure projects facing delays due to labor shortages, Indian construction workers are being recruited to fill the gaps. Their expertise in skilled trades such as masonry, carpentry, and plumbing is highly valued.

● **Agriculture:** Israeli farms rely heavily on seasonal workers, and with the loss of Palestinian laborers, Indian agricultural workers can step in to assist in planting, harvesting, and greenhouse operations.

● **Healthcare:** The healthcare sector, particularly elderly care, has seen an increased demand for nurses and caregivers. Indian healthcare professionals, known for their proficiency and training, are expected to help alleviate the shortage.

● **Manufacturing:** Israel's industrial sector has also suffered from labor shortages, prompting factories to recruit Indian workers for assembly lines and production roles, ensuring that supply chains remain intact.

● **Hospitality and Services:** The tourism and hospitality industries, which are vital to Israel's economy, have also been impacted. Indian workers are being recruited for hotel management, culinary roles, and customer service positions to meet growing demand as tourism rebounds.

Challenges and Considerations

Despite the mutual benefits, integrating a large foreign workforce presents challenges. Language barriers,



How Indian Workers Can Legally Work in Israel

Indian workers seeking employment in Israel must follow a structured process governed by bilateral agreements between the two countries. Here is a step-by-step guide to the technical procedure:

- 1. Recruitment and Selection** – Indian workers are recruited through authorized agencies approved by the Indian and Israeli governments. These agencies ensure fair and transparent selection based on skills and sector-specific requirements.
- 2. Employment Contracts** – Once selected, workers receive employment contracts outlining job roles, salaries, working conditions, and legal protections. These contracts comply with Israeli labor laws.
- 3. Visa and Work Permit** – The Israeli employer applies for a work visa (B/1 visa) on behalf of the worker through Israel's Population and Immigration Authority. This visa is job-specific and valid for a limited period, typically renewable based on employer needs and compliance with regulations.
- 4. Pre-Departure Training** – Workers undergo orientation sessions covering Israeli workplace culture, labor rights, safety regulations, and basic Hebrew language skills to facilitate smoother integration.
- 5. Arrival and Registration** – Upon arrival in Israel, workers must register with the relevant labor authorities and undergo medical screenings. Employers are responsible for providing proper housing and welfare conditions as mandated by law.
- 6. Employment and Monitoring** – Workers are placed in designated sectors such as construction, agriculture, healthcare, and hospitality. Regulatory bodies monitor employment conditions to prevent exploitation and ensure compliance with legal standards.
- 7. Return and Renewal** – At the end of the contract, workers can either return to India or apply for renewal, subject to employment needs and visa regulations.

This structured process ensures a legal and ethical pathway for Indian workers to contribute to Israel's economy while safeguarding their rights.



cultural differences, and proper training are essential factors that must be addressed to ensure smooth assimilation. Furthermore, housing and working conditions must meet ethical standards to prevent exploitation and labor rights violations.

Israel is implementing regulatory frameworks to oversee recruitment agencies and ensure that workers receive

adequate compensation and protection. Additionally, training programs are being designed to familiarize Indian workers with Israeli labor laws, workplace expectations, and basic Hebrew skills to facilitate communication.

A New Era of Economic Cooperation

The recruitment of Indian workers represents a broader shift in Israel's labor policy. Beyond short-term solutions to workforce shortages, this initiative strengthens economic ties between the two nations. As Israel continues to expand its reliance on international labor markets, India stands to gain from employment opportunities abroad, further solidifying the bilateral relationship.

Potential for long-term economic benefits

While challenges remain, the collaboration between the two nations in labor recruitment marks a significant step toward economic resilience and mutual growth. As the Israeli economy recovers, the strategic partnership with India is poised to shape the future of its labor market for years to come. With continued cooperation and well-regulated policies, this initiative has the potential to create long-term economic benefits for both Israel and India.

Kan-Tor & Acco > Expert Visas

Foreign Experts - From India to Israel

Indian employees wishing to work in Israel can obtain a work visa as an "expert" or in other fields such as Industry. To qualify for an expert visa, the primary requirement is a gross salary exceeding double the average salary in Israel, updated annually and currently at approximately USD 6,400.

Experts from India work in various industries, including IT, pharmaceuticals, management, diamonds, communication, software, FinTech, and more.

The process begins with the employer submitting a work permit request to Israel's Population Authority, including supporting references tailored to the candidate's professional background. Upon approval, the employee must undergo a Consular procedure at the Israeli Embassy in Delhi or the Consulate in Mumbai. This process is facilitated through a Visa Application Centre (VAC) to streamline the process.

Applicants must submit the required documents to VAC, which reviews the application and forwards it to the

Consulate. The Consulate may issue the work visa, deny it, or request an interview for additional information before reaching a decision. If approved, a work visa for 30 days is issued on the applicant's passport.

Notably, if the employee doesn't enter Israel within 30 days of visa issuance, the Consular process will have to be restarted. Upon arrival in Israel, a work visa is issued for the full duration of stay.

While the process can be complex, it is transparent, fair, and achievable, particularly with professional assistance. Kan-Tor & Acco law firm has a dedicated team specializing in obtaining expert visas for Indian workers, ensuring a smooth and successful application process.



Adv. Itzik Laniado

Contact us:

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Abraham Yehuda & Associates are a business consultancy company for recruitment of manpower required by Israel



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- **Workers for the Defense and the Electronics Industry**

Photos courtesy of Abraham Yehuda & Associates



Contact us for more information:

Abraham Yehuda
 CEO - India-Israel Initiatives /
 Abraham Yehuda & Associates
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 Mobile / Whatsapp: + 91 9833368765
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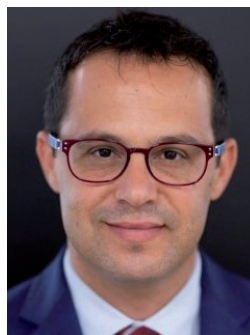
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Our Israeli department includes experienced staff who provide our clients with the best service possible. Our professional legal and administrative staff is trained to help companies throughout the legal process - from start to finish.

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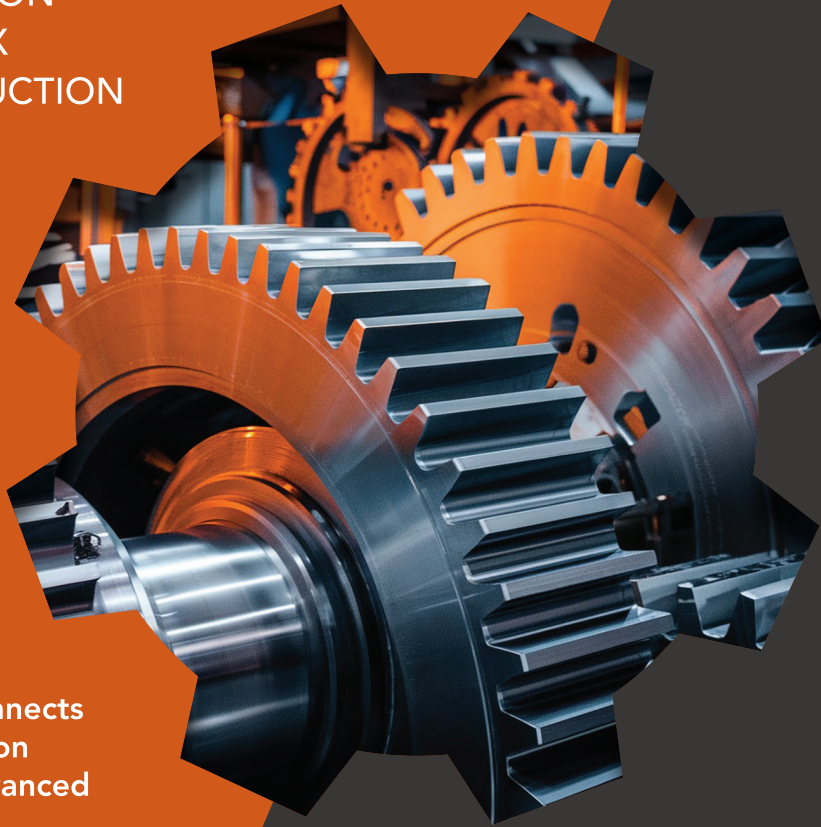


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India's rise as a Global Manufacturing Hub opening new opportunities for collaborations

India has emerged as one of the fastest-growing manufacturing economies in the world. With its ambitious "Make in India" initiative, the Indian government has been actively promoting domestic and foreign investments in manufacturing. As global supply chains diversify, India presents a compelling alternative, offering cost-effective labor, a large skilled workforce, and supportive policies.

Israeli companies, known for their technological prowess in sectors such as semiconductors, defense, and agritech see India as a key destination for collaboration. This partnership not only enhances India's industrial capabilities but also creates jobs and drives innovation within the Indian economy.

Why Israeli Collaboration Benefits India's Manufacturing Sector

Several factors make Israeli companies ideal partners for India's manufacturing sector:

- 1. Advanced Technology:** Israeli firms bring cutting-edge innovation in semiconductors, defense, agritech, and water management - key areas for India's development.
- 2. Investment and Job Creation:** Collaborations with Israeli firms lead to the establishment of local production facilities, creating employment opportunities for Indian engineers and technicians.
- 3. Support for 'Make in India':** Joint ventures and technology transfers help strengthen India's self-reliance in critical sectors such as defense and electronics.
- 4. Scalability for Indian Markets:** Israeli technologies are often adapted to large-scale applications, making them well-suited for India's vast and diverse market.



India-Israel
manufacturing partnerships
have the potential to set
new standards

Sectors In Which Israeli-Indian Collaboration Thrives

Israeli firms are particularly well-positioned to support India's growth in high-tech manufacturing. Key sectors include:

1. Semiconductors and Electronics

With the growing demand for semiconductor chips, India is investing heavily in manufacturing capabilities. Israeli expertise in chip design and microelectronics presents a valuable opportunity for India to develop a robust semiconductor ecosystem.

2. Defense and Aerospace

India's focus on self-reliance in defense production aligns well with Israeli defense technology leadership. Through partnerships, India can manufacture drones, radar systems, and advanced weaponry locally, reducing dependency on imports.

3. Agritech and Water Management

Agriculture remains a critical sector in India, and Israeli innovations in precision farming, irrigation, and smart water management can significantly enhance agricultural productivity and water conservation in rural areas.

4. Renewable Energy and Sustainability

As India transitions to renewable energy, Israeli firms specializing in solar panel technology, energy storage, and smart grids can help accelerate India's green energy revolution.

Challenges and Considerations for Israeli-Indian Collaboration

Despite the advantages, some challenges exist:

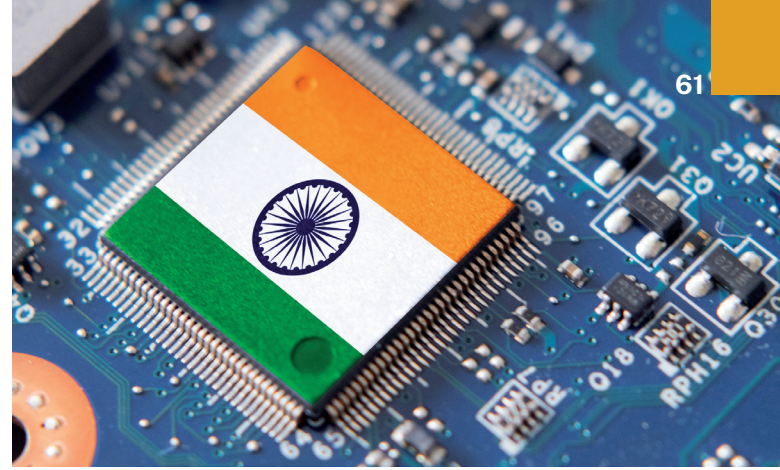
- **Regulatory and Bureaucratic Hurdles:** Indian businesses and policymakers need to streamline processes to encourage more joint ventures and direct investments.

- **Technology Adaptation:** Israeli solutions must be tailored to India's unique market conditions, including affordability and scalability.
- **Local Manufacturing Infrastructure:** Continued investment in logistics and infrastructure will enhance efficiency for foreign companies setting up production in India.

Success Stories: Strengthening India's Industrial Base

Several Israeli companies have already contributed to India's industrial growth:

- **Elbit Systems**, a leading Israeli defense firm, set up a manufacturing facility in India to produce UAVs (unmanned aerial vehicles) in collaboration with local partners, boosting India's defense self-sufficiency.
- **Netafim**, a pioneer in precision irrigation, has been manufacturing drip irrigation systems in India for years, supporting Indian farmers in maximizing crop yields while conserving water.
- **Tower Semiconductor**, a major Israeli semiconductor foundry, has explored partnerships with Indian companies to establish local semiconductor production capabilities, contributing to India's electronics manufacturing growth.



Strengthening India's Future through Israeli Collaboration

As India continues its journey toward becoming a global manufacturing powerhouse, Israeli companies can play a vital role in supporting innovation, creating jobs, and strengthening India's technological edge. By fostering strategic partnerships and embracing knowledge exchange, India can leverage Israeli expertise to drive economic growth and industrial transformation. With the right collaboration, the India-Israel manufacturing partnership has the potential to redefine industries and set new standards for technological progress, benefiting millions across the Indian subcontinent.



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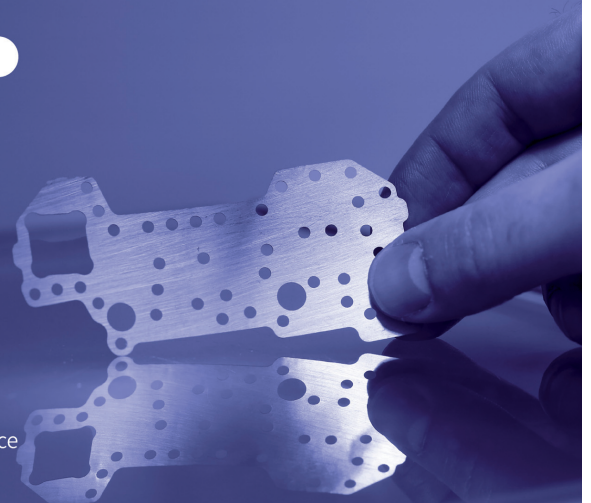
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Chips & Partnerships: Israel and India Team Up for the Semiconductor Race

India's ambition to become a global semiconductor hub is gaining momentum, driven by government incentives, strategic investments, and increasing demand for advanced chips. While the nation is making significant strides in setting up semiconductor fabrication (fab) and packaging facilities, there remains a crucial need for technological expertise and ecosystem development. This is where Israel, a leader in semiconductor innovation and design, can play a transformative role in India's semiconductor journey.

India's Semiconductor Drive: In recent years, the Indian government has launched substantial initiatives to develop a domestic semiconductor industry. The India Semiconductor Mission (ISM), introduced in 2021, has already attracted major investments. Gujarat has emerged as a key hub, with Tata Electronics investing heavily in a fab facility in Dholera and an outsourced semiconductor assembly and test (OSAT) unit in Assam. Additional OSAT facilities by CG Power and Kaynes Technology further highlight India's commitment to strengthening its semiconductor supply chain. Despite this progress, challenges remain. The global semiconductor industry is highly competitive and requires deep expertise in R&D, supply chain management, and intellectual property protection. Additionally, the sector demands significant infrastructure, highly skilled talent,

India's ambition to become a global semiconductor hub can benefit from Israel's innovation and design

and robust partnerships with leading semiconductor players worldwide.

Israel's Strength in Semiconductor Technology Israel has long been at the forefront of semiconductor innovation. Home to leading chip designers, research centers, and fabs operated by global giants like Intel, Israel's semiconductor ecosystem is a powerhouse of technological advancement. The country is known for its expertise in chip design, artificial intelligence-driven semiconductor solutions, cybersecurity for semiconductor supply chains, and high-end manufacturing technologies. Israeli companies specialize in areas critical to India's semiconductor aspirations:

- **Chip Design and Development:** Israeli firms excel in the design of advanced microprocessors, AI chips, and edge computing solutions. Companies like Mellanox (now part of NVIDIA), CEVA, and DSP Group lead in chip design and intellectual property solutions, aligning well

with India's growing semiconductor demand across sectors such as telecommunications, automotive, and consumer electronics.

- **Semiconductor Testing and Quality Assurance:** Given the complexity of semiconductor manufacturing, Israel's extensive experience in chip testing and verification can help India improve the quality and reliability of locally produced chips. Tower Semiconductor (now acquired by Intel) is a major player offering expertise in this domain.
- **Cybersecurity in Semiconductors:** With growing security concerns in chip manufacturing, Israeli firms provide advanced solutions to secure semiconductor supply chains from cyber threats and data breaches. Companies like Check Point, Argus Cyber Security, and CyberArk develop security frameworks to protect semiconductor infrastructure.



India's Contribution to Israel's Semiconductor Industry While Israel brings technological expertise, India contributes significantly to the semiconductor industry in ways that support Israeli companies:

- **Skilled Workforce:** India's large pool of highly skilled engineers plays a key role in global semiconductor R&D. Many Israeli semiconductor firms and multinational companies operating in Israel, such as Intel and NVIDIA, benefit from Indian talent through offshore R&D centers.
- **Software Development:** Indian IT firms like Wipro, TCS, and HCL collaborate with Israeli semiconductor companies to develop software solutions for chip design, testing, and embedded systems.
- **Manufacturing Support:** With India investing in semiconductor fabrication, Israeli companies can leverage India's upcoming fabs for production and assembly needs, reducing manufacturing costs and ensuring a reliable supply chain.
- **Market Expansion:** As India's semiconductor industry grows, it presents an expanding market for Israeli semiconductor technology, IP licensing, and cybersecurity solutions.



Opportunities for Collaboration between Israel and India Given India's focus on self-reliance in semiconductor manufacturing and Israel's technological strengths, collaboration between the two nations could be mutually beneficial. Key areas of partnership include:

1. Joint Research and Development Initiatives Indian

and Israeli research institutions, along with private enterprises, can collaborate on R&D projects aimed at developing next-generation semiconductors. Joint innovation hubs could focus on AI-driven chip design, energy-efficient semiconductor technology, and high-speed processors for telecommunications and IoT applications.

2. Strengthening the Fabless Ecosystem India is pushing to develop a fabless semiconductor ecosystem, focusing on chip design rather than fabrication. Israel, with its strong foundation in fabless chip development, can support Indian startups and enterprises by providing expertise in intellectual property creation, prototyping, and market commercialization strategies.

3. Skill Development and Training Semiconductor manufacturing requires a highly skilled workforce. Israeli universities and semiconductor firms can collaborate with Indian educational institutions to offer specialized training programs, workshops, and academic exchanges focused on semiconductor design, fabrication, and testing.

4. Investment in Semiconductor Startups Israel's vibrant venture capital ecosystem can play a role in funding Indian semiconductor startups. With increasing interest in semiconductor entrepreneurship in India, Israeli investors and technology leaders can identify high-potential companies and support their growth through capital infusion and mentorship.

5. Supply Chain Integration With global semiconductor supply chains experiencing disruptions, a strategic partnership between Israel and India can enhance supply chain resilience. By integrating Israeli suppliers and semiconductor technology providers into India's emerging semiconductor ecosystem, both nations can ensure a stable and secure supply of critical components.



More Information

Culture, Delegation, Synergy, Events and more



Overcoming the Business Culture Gap

Acknowledging the similarities and differences between Israelis and Indians, can assist in collaborating effectively | **Anat Bernstein-Reich**

Photo by Dall-E



Israelis and Indians share many cultural similarities. Both are warm, family-oriented societies that place a strong emphasis on education. We are deeply rooted in tradition and heritage, yet also embrace innovation and entrepreneurship.

For Indian business professionals visiting Israel for the first time, the direct communication style of their Israeli counterparts may initially seem intimidating. This bluntness can come across as abrupt or even impolite, but it is simply the Israeli way of conducting business. Once this cultural trait is understood, it becomes less daunting—and, in fact, quite refreshing.

Israelis Say What They Mean

Israelis are known for their straightforwardness. They say exactly what they mean, without hidden subtext. If they are not interested in a deal, they will state it outright. It is also important to recognize that Israeli directness is not personal. A firm "no" or "not possible" need not be taken as a rejection but rather as a straightforward response.

Similarly, their negotiation style is efficient. In India, bargaining is an integral part of building relationships. Israelis prefer to settle on a final price quickly. When an Israeli says, "This is my last price," they genuinely mean it. While Indians often view negotiations as an opportunity to establish rapport, Israelis prioritize closing the deal first and developing relationships later. Another key aspect of Israeli business culture is its flat organizational structure. Hierarchies are minimal, and

junior employees are encouraged to share ideas directly with senior executives. This openness fuels innovation.

Indian 'Jugaad' Comes Into Play

That said, Israelis are resourceful. If a solution exists, they will find it. This improvisational mindset mirrors the Indian concept of 'jugaad' - a creative and flexible approach to problem-solving.

One common cultural friction point involves timelines. When asked about a deadline, an Israeli might reply, "Yesterday!" This sense of urgency can feel overwhelming to Indian professionals. Conversely, Israelis often perceive Indians as not adhering strictly to time commitments. However, rather than seeing this as a lack of discipline, it can be understood as Indian optimism at play.

Ultimately, by acknowledging and respecting both our similarities and our differences, we can enhance our ability to collaborate effectively.

The Israel-India Chamber of Commerce

The Israel-India Chamber of Commerce is your gateway to expanding your business in Israel. We provide comprehensive support to Indian companies, including:

- **Market Access:** Connecting you with key sectors in the Israeli market.
- **Business Environment:** Providing insights into Israel's business landscape and regulatory framework.
- **Establishment Assistance:** Helping you set up a legal entity in Israel.
- **Partnerships and Networking:** Facilitating connections with potential partners and clients.
- **Talent Acquisition:** Assisting in recruiting local talent and professionals for your Israeli operations.

Among our Indian Chamber members are companies such as ZOHO, State Bank of India, Air India, SATGURU, P.S. BEDI Shipping and Logistics.

**Let us help you unlock
the potential of the Israeli market.**

Israel-Asia Chamber of Commerce
Industry House, Hamered 29
Tel Aviv, Israel • www.israel-asia.org
• contact@israel-asia.org



The Author is the President of Israel-Asia Chamber of Commerce and the Chairperson of Israel-India Chamber of Commerce



From Strength to Innovation: Evolving Areas of Partnership

The significant opportunities for cooperation between India and Israel in key areas and emerging sectors

The Indian economy is experiencing steady growth, driven by strong domestic demand, a thriving services sector, and a growing middle class. India’s GDP growth rate slowed down to 6.7% in the April-to-June quarter of 2024, but it remains one of the world’s fastest-growing large economies. The country’s resilience is reflected in labor market improvements, with government measures and growth of emerging sectors supporting job growth and consumer spending.

Here are some key indicators of the Indian economy, FY 2024-2025:

| | India | World |
|-----------------|-------|-------|
| Growth Rate GDP | 6.5 | 3.2% |
| Inflation | 4.5% | 4.5% |

| Rank | Country | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 |
|------|---------|-------|-------|-------|-------|-------|-------|-------|
| 1 | US | 25.46 | 26.85 | 27.74 | 28.77 | 29.9 | 31.09 | 32.35 |
| 2 | China | 18.1 | 19.37 | 20.88 | 22.41 | 24.04 | 25.72 | 27.49 |
| 3 | Japan | 4.23 | 4.41 | 4.53 | 4.73 | 4.92 | 5.08 | 5.34 |
| 4 | Germany | 4.08 | 4.31 | 4.45 | 4.64 | 4.82 | 4.95 | 5.04 |
| 5 | India | 3.39 | 3.74 | 4.06 | 4.40 | 4.77 | 5.15 | 5.58 |
| 6 | UK | 3.07 | 3.16 | 3.38 | 3.57 | 3.79 | 4.02 | 4.25 |

Indian economy is ranked 5th (USD 4.06 Trillion), and is expected to overtake Japan and Germany in 2027 to become the world’s third-largest economy around 2027 behind USA and China

In US\$ trillion

1. Infrastructure

Infrastructure development is a cornerstone of India’s growth agenda, and Israel’s expertise in urban planning and smart cities presents immense opportunities for collaboration. With India’s ambitious initiatives such as Smart Cities Mission and Bharatmala Pariyojana, Israeli companies can share advanced technologies in water management, renewable energy, and urban planning. Israel’s technological prowess in desalination and wastewater recycling can also play a pivotal role in addressing India’s water scarcity issues. Joint ventures in these domains could enhance India’s infrastructure resilience, while also providing Israeli companies access to one of the world’s largest and fastest-growing markets.

2. Agriculture and Food Processing

Agriculture has always been a critical area of cooperation between India and Israel. Israel’s world-renowned agricultural technologies, particularly in drip irrigation, precision farming, and arid-zone farming, align perfectly with India’s need to modernize its agriculture sector. Through the Indo-Israel Agriculture Project (IIAP), both nations have established Centres of Excellence across India to transfer Israeli agricultural expertise to Indian farmers. Initiative to reduce post-harvest losses, would improve supply chain efficiency, and boost exports. There is immense potential for collaborations in agro-tech startups, crop diversification, food safety standards also present promising avenues for deeper engagement.



3. Education

Education is a sector where India and Israel can foster stronger collaboration, particularly in Science, Technology, Engineering, and Mathematics ('STEM'). Israeli universities and research institutions are globally recognized for innovation and cutting-edge research, while India boasts one of the largest pools of talented students and professionals. Joint academic programs, exchange scholarships and universities could drive mutual growth in areas like artificial intelligence, biotechnology, and nanotechnology. Skill development, digital technologies, artificial intelligence can empower both economies.

4. Healthcare

Healthcare is an area where India and Israel can work together to address global and regional challenges. Israel's advancements in medical devices, telemedicine, and biotechnology can complement India's vast pharmaceutical manufacturing capabilities. Israel's innovative solutions in elderly care and disaster response mechanism, emergency and healthcare management are invaluable for India and its response to natural disasters.

5. Defence

Defence cooperation is a cornerstone of the India-Israel partnership. Israel is one of the largest suppliers of defence equipment to India, and the two countries have worked together on several high-profile projects, including missile systems, drones, and radar technologies. Make in India ('MII') initiative and Israel's advanced defence technologies provide a solid ground for joint ventures, technology transfer. Cybersecurity, artificial intelligence in defence, and unmanned systems offer immense potential for collaboration. The partnership not only enhances India's defence capabilities but also contributes to regional and global security.

6. Emerging Sectors

Beyond the traditionally strong areas of cooperation, emerging sectors like renewable energy, fintech, and start-ups hold significant promise for India-Israel collaboration. Israel's leadership in solar energy technology aligns with India's commitment to achieving its renewable energy targets under the Paris Agreement. The fintech sector is another area ripe for partnership.

Digital Payments: With India's extensive digital payments ecosystem and Israel's expertise in cybersecurity and financial technologies, the two countries can co-develop innovative solutions for financial inclusion and secure digital transactions.

Start-up: The start-up ecosystems in both nations are vibrant and complementary as evidenced by The India-Israel Industrial R&D and Technological Innovation Fund (I4F). India provides a large and diverse consumer base, while Israel excels in developing cutting-edge technologies. Bilateral start-up accelerators, funding programs, and knowledge-sharing platforms can drive innovation and create new opportunities for entrepreneurs from both countries.

7. Conclusion

The India-Israel partnership stands as a model of mutual cooperation and shared growth. By leveraging their respective strengths, the two nations can unlock immense potential in infrastructure, agriculture, education, health, defence, and emerging sectors. Strengthened by shared values of democracy and innovation, this collaboration not only benefits India and Israel but also sets a precedent for global partnerships aimed at addressing common challenges.

As the world becomes increasingly interconnected, fostering such partnerships will be crucial for sustainable development and collective progress. With strong political will and a commitment to innovation, India and Israel are well-poised to redefine the future of bilateral cooperation.

A huge delegation arrived in India to promote mutual trade

About 100 Israeli leaders visited India for an economic delegation, led by Israel's Minister of Economy & Industry, Mr. Nir Barkat

On February 2025, a large economic delegation led by the Israeli Minister of Economy and Industry, Mr. Nir Barkat, visited India. This delegation, organized by the Israeli Export Institute and the Ministry of Economy and Industry, symbolizes Israel's efforts to strengthen its economic ties with one of the fastest growing and most dynamic markets in the world. India was carefully selected as the target market by Minister Barkat, due to the immense potential of the Indian economy and its geostrategic importance, and the significant impact that collaboration with the local industry can bring to Israel's economy. The connection with the Indian market will allow Israel to expand its business opportunities and serve as an important catalyst for economic growth across various sectors. This delegation also highlighted Israel's intentions to turn regional challenges into international opportunities, by strengthening economic and business ties with countries like India, which plays a significant role in the global arena.

India – A Key Player in the Economic Landscape

India is a key player in the strategic and economic landscape of Asia. Its collaborations with many countries in Asia open numerous opportunities for Israel to expand its influence and enter new markets. Cooperation in various fields such as renewable energy, advanced manufacturing, water technologies, and ag-tech can help Israeli companies penetrate the developing markets of Southeast Asia, positioning Israel as a major player in Asia with a valuable contribution in smart technologies. By strengthening its relations with India, Israel will be able to participate in regional projects in future and become a technological partner in various fields, enhancing its regional and global influence.

India is a natural and welcoming partner. In India, there are some political circles and organizations expressing anti-Israel views, but the BDS movement itself is not active as it is in Europe or the U.S. These movements are marginal and have not managed to significantly influence the Indian government's policies. With its large population, economic interests, and historical relations with Israel, India is not inclined to avoid connections with countries or companies due to boycott campaigns, especially when it comes to strategic relations with Israel.



Photos: Courtesy of Israel Export Institute



Both sides renewed their commitment to cooperation in areas such as cyber, agriculture, and new technologies. The Israeli delegation to India

The IMEC Project and its Ramifications

One of the strategic projects currently being promoted is the IMEC (India-Middle East-Europe Economic Corridor) project. The aim of the project is to create an economic corridor that will connect India with the Middle East and Europe through marine and land transportation infrastructure, thereby overcoming significant challenges in trade and transportation in the region, including trade delays, high costs, and threats to freedom of navigation – such as those posed by the Houthis in the Red Sea. Israel can serve as a central "gateway" to this corridor, thanks to its strategic geographic location in the Middle East. The planned project could strengthen ties between Israel and Middle Eastern countries and lead to the creation of new business opportunities in various fields. It could also serve as a catalyst for economic growth for Israel, both in terms of regional connections and technological collaborations that could lead to broader global influence.

Moreover, India focuses primarily on promoting its own economic and security interests, and Israel is seen as an important partner in this regard. Cooperation in the fields of high-tech, security, cyber, and ag-tech provides significant strategic value for India. The focus in India is on strengthening the local economy and addressing internal challenges, not on political sanctions or boycotts. Therefore, India seeks to establish close ties with Israel due to the many advantages it sees in cooperation, particularly in the security and technological sectors.

Strengthening Relations between Israel & India

Relations between Israel and India have strengthened significantly in recent decades, especially since the 1990s, with the renewal of diplomatic ties after decades of covert relations. These ties are developing, based on ongoing dialogues and cooperation in security and technological fields. The visits of Israel's Prime Minister Benjamin Netanyahu to India and meetings with Indian Prime Minister Narendra Modi are signs of the growing economic and strategic relationship between the two countries. During PM Netanyahu's most recent visit to India, in 2018, both sides renewed their commitment to cooperation in areas such as cyber, agriculture, and new technologies.

Key quantitative data points on trade between Israel and India:

1. Annual Trade Volume: Trade between Israel and India stands at approximately \$4.7 billion annually (excluding diamond trade), with a growth of about 90% over the last decade.
2. Global Trade Ranking: India is Israel's 6th largest trading partner, and 5th largest (including diamonds). For India, Israel is a major export destination, representing around 3% of India's total exports.
3. Israeli Exports to India: India is the 6th largest destination for Israeli exports, totaling \$3 billion, including software services, electronic components, medical devices, advanced agricultural equipment and fertilizers.
4. Business Services Trade: About a third of the trade between the two countries is in business services, highlighting significant collaborations in technology and consulting services.
5. Technology Exports: Israel has seen notable growth in technology exports to India, especially in fields such as precision agriculture, water technologies, cleantech, and security.

The delegation to India was primarily economic and consisted of about 100 senior officials, businesspeople, and industry leaders. It also included senior representation from the Israeli industry, among them the Director General of the Ministry of Economy and Industry, the President of the Manufacturers' Association, the Chairman of the Israel Export Institute and many other dignitaries. The delegation had hundreds of business meetings with decision-makers, heads of organizations and key figures in India industry. In addition, the Foreign Trade Administration in the Ministry of Economy and Industry and the Israel Export Institute organized a series of business seminars and roundtables with the participation of Israeli and Indian businesspeople, aimed at creating collaborative opportunities and promoting long-term business relationships.

Water Management, Artificial Intelligence and Indo-Israeli Excellence

The Israeli Embassy in New Delhi, in collaboration with MASHAV, supported several agriculture and water events in India



Capacity building activities at IITM in collaboration with AMRUT mission

In 2024, the Embassy of Israel in New Delhi, in collaboration with the Ministry of Housing and Urban Affairs (MoHUA) under the AMRUT initiative, successfully conducted two capacity-building programs

on urban water management. These programs aimed to equip senior Indian officials and water professionals with advanced knowledge and best practices in water conservation, management, and sustainability. Held in partnership with IIT Madras and ICCW, the courses focused on a 'Train the Trainers' model, ensuring long-term impact and knowledge dissemination and reaching out to decision makers. A total of 115 officials participated across both courses, representing State Governments and Central Ministries, fostering a dedicated and skilled core group. The success of these programs reflects the growing Indo-Israeli cooperation in addressing urban water challenges through capacity building, technical expertise, and policy exchange.



Israel Country Session at India Water Week 2024

India Water Week (IWW), organized biennially by the Ministry of Jal Shakti, serves as a premier platform for global collaboration on water resource management. The 8th edition, held in September 2024, brought together decision-makers, policymakers, researchers, experts, and industry leaders to discuss the theme **“Partnerships and Cooperation for Inclusive Water Development and Management.”** Recognizing Israel’s global leadership in water innovation, the country was invited to host the Israel Country Forum during the event.

Chaired by the Israeli Ambassador to India, alongside the Water and Trade Attaché, the forum showcased cutting-edge solutions from four leading Israeli companies, highlighting advanced technologies and best practices in water sustainability. Israel’s active participation reinforced its commitment to strengthening Indo-Israeli collaboration in water management and fostering innovative solutions for shared challenges.

Photos: Courtesy of the Israeli Embassy in New Delhi



Water Innovate - Shaping the Sustainable Future of Water through AI

Tie Chandigarh and Haryana Government, in collaboration with the Embassy of Israel in India, organized **‘Water Innovate – Shaping the Sustainable Future of Water through AI’**, a competition to foster AI-driven solutions in **water circularity**. **Ten startups from Israel and India** participated, tasked with designing AI-powered solutions to optimize water distribution and reduce waste in small-scale agricultural areas while considering crop needs and local climate conditions.

Following the event launch, **five mentoring sessions** were conducted by Indian and Israeli experts. The **top three startups** will now present their solutions with a focus on Haryana, paving the way for pilot projects and reinforcing Indo-Israeli collaboration in sustainable water management.

1. Kick off at the Indo-Israeli Center of Excellence together with the MIDH and the States, we start the process of upgrading the infrastructure and the technology, including professional team with permanent experts. The Centers of Excellence activities will support PM Modi’s vision for Vikasit Bharat 2047
2. Capacity building hands on staff-training in Centers of Excellence: towards Sustainable Agriculture, Including: Vegetables Cultivation in Soilless Medium, Integrated Pest Management, Regenerative Agricultural



Events in Israel – 2025

CYBERTECH GLOBAL ISRAEL

International Exhibition & Conference for the Cyber Industry.

Tel Aviv

Expo Tel Aviv

24-26 Mar 2025

Cybertech

<https://www.cybertechisrael.com>

ACLIMA

International Exhibition for Air-Conditioning, Refrigeration, Heating & Ventilating.

Tel Aviv

Expo Tel Aviv

25-27 Mar 2025

Stier Group

<https://www.aclima-expo.com>

IMVC

Industrial Engineering & Management Conference & Exhibition.

Tel Aviv

David Intercontinental Hotel

1 Apr 2025

ORT Braude College

<https://www.imvc.co.il>

AUTOMOTOR

Salon Automobile and Motorcycles Exhibition.

Tel Aviv

Expo Tel Aviv

14-17 Apr 2025

Automotive Exhibitions Ltd.

<https://www.automotor.co.il>

JERUSALEM INT. BOOK FORUM

International Jerusalem Book Fair & Book Forum.

Jerusalem

ICC Jerusalem

1 May 2025

Jerusalem Municipality

<https://www.jerusalembookforum.com>

ABILITECH

Exhibition on Technologies, Equipment & Services for Disabled People.

Tel Aviv

Expo Tel Aviv

1 May 2025

Stier Group

<https://www.abilitech-expo.com>

OPTO TECH

Conference and Exhibition for the Electro Optic Industry.

Tel Aviv

Expo Tel Aviv

1 May 2025

Opto-Tech Association

<https://www.optotech-expo.com>

IMTM

International Mediterranean Tourism Market.

Tel Aviv

Expo Tel Aviv

7-8 May 2025

Israel Travel Agents Association

<https://www.imtm-telaviv.com>

CONSTRUCT & DESIGN

Building and Design Fair.

Tel Aviv

Expo Tel Aviv

13-14 May 2025

Stier Group

<https://www.construct-design.com>

CHIPEX

The Annual Event of the Israeli Semiconductor Industry.

Tel Aviv

Expo Tel Aviv

13-14 May 2025

ASG Ltd.

<https://www.chipex.co.il>

THE PROJECT EXHIBITION

Projects Exhibition.

Tel Aviv

Expo Tel Aviv

13-14 May 2025

Stier Group

<https://www.project-expo.com>

DENTAL ISRAEL

The Dental Industry Exhibition.

Tel Aviv

Expo Tel Aviv

13-15 May 2025

Stier Group

<https://www.dentalisrael.com>

NEW TECH

Exhibition and Conference for Hi-Tech and Electronics.

Tel Aviv

Expo Tel Aviv

20-21 May 2025

New-Tech Events

<https://www.new-techevents.com>

AI MACHINE LEARNING & VISION

Conference & Exhibition for AI, Machine Learning and Machine Vision.

Tel Aviv

Expo Tel Aviv

20-21 May 2025

New-Tech Events

<https://www.aimlvision-expo.com>

RAX

International Exhibition for Electrical Engineering.

Tel Aviv

Expo Tel Aviv

20-22 May 2025

Stier Group

<https://www.rax-expo.com>

Government Offices, Governmental Organizations & NGOs

Embassy of India in Israel

Website: <https://www.indembassyisrael.gov.in/>

Embassy of Israel in India

Website: <https://new.embassies.gov.il/india/en>

The Israeli Commercial Attaché in New Delhi

Website: <https://itrade.gov.il/india/> • Email: Newdelhi@israeltrade.gov.il

Consulate of Israel in Mumbai – Commercial Attaché

Email: Mumbai@israeltrade.gov.il

Consulate of Israel in Bengaluru – Commercial Attaché

Email: Bangalore@israeltrade.gov.il

Manufacturers' Association of Israel (MAI)

Email: trade@industry.org.il • Website: www.industry.org.il



BIOMED ISRAEL

National Life Science and Technology Week.
Tel Aviv
Expo Tel Aviv
20-22 May 2025
Kenes Group
<https://www.biomedisrael.com>

EILAT - EILOT

International Renewable Energy Conference & Exhibition.
Eilat
Eilat Convention Center
1 Jun 2025
Eilat-Eilot Renewable Energy Initiative
<https://www.eilat-eilot.org>

MUNI-EXPO

International Conference & Exhibition on Smart Cities.
Tel Aviv
Expo Tel Aviv
17-19 Jun 2025
Federation of Local Authorities in Israel
<https://www.muni-expo.com>

UNMANNED AERIAL VEHICLES

Unmanned Aerial Vehicles Conference & Exhibition.
Jerusalem
ICC Jerusalem
29 Jun - 1 Jul 2025
UAV Israel Association
<https://www.uav-expo.com>

PACK EXPO TEL AVIV

Exhibition for the Packaging Industry in Israel.
Tel Aviv
Expo Tel Aviv
30 Jun - 1 Jul 2025
Stier Group
<https://www.pack-expo.co.il>

IEEE COMCAS

International Exhibition and Conference on Microwaves, Communications, Antennas, Electronic Systems.
Tel Aviv
Expo Tel Aviv
1 Jul 2025
IEEE Israel
<https://www.comcas.org>

TLV BAC

International Conference & Exhibition for Business Jets.
Tel Aviv
Expo Tel Aviv
1 Sep 2025
Stier Group
<https://www.tlvbac-expo.com>

WATEC

International Water Technology, Renewable Energy & Environmental Control Exhibition.
Jerusalem
ICC Jerusalem
8-10 Sep 2025
Kenes Group
<https://www.watec-israel.com>

SUBCON

Subcontracting Exhibition.
Tel Aviv
Expo Tel Aviv
15 Sep 2025
Stier Group
<https://www.subcon-expo.com>

Events in India – 2025

IHGF Delhi Fair – Spring

Handicrafts exhibition
New Delhi
India Expo Centre & Mart, Greater Noida
16-19 April 2025
Export Promotion Council for Handicrafts (EPCH)
<https://www.springfairdelhi.com/>

India Steel 2025

Steel industry expo
Mumbai
Bombay Exhibition Center
24-26 April 2025
Ministry of Steel and FICCI
<https://www.indiasteelexpo.in/>

Bharat Telecom 2025

Telecom sector event
New Delhi
Hotel Taj Palace
6-7 May 2025
TEPC
<https://bharat-telecom.com/>

Global Space Exploration Conference – GLEX 2025

Space exploration conference
New Delhi
Vigyan Bhawan
15-17 May 2025
ISRO and ASI
<https://www.iafaastro.org/events/global-series-conferences/glex-2025/>

Plastasia 2025

Plastics industry exhibition
Bangalore
Bangalore International Exhibition Centre
9-12 June 2025
PMMAI
<https://www.plastasia.in/>

SEMICON India 2025

Semiconductor industry event
New Delhi
Yashobhoomi (IICC)
1-3 September 2025
SEMI India
<https://www.semiconindia.org/>

The Israel Export & International Cooperation Institute (IEICI)

Website: www.export.gov.il

The Federation of Israeli Chambers of Commerce (FICC):

Website: <https://www.chamber.org.il/en/>

Israel-India Chamber of Commerce

Email: info@israel-asia.org • Website: www.israel-asia.org



FICC: Bridging Businesses – Connecting Worlds

Setting up opportunities with Indian companies across the spectrum

The Federation of Israeli Chambers of Commerce (FICC) is proud to be part of the Israel-India Business Guide 2025. Established in 1919, the FICC is Israel's oldest and largest business organization, representing thousands of companies, including leading Israeli importers, across over 80 sub-sectors. As a non-governmental, non-political, and independent organization, our primary mission is to promote Israel's business sector.

We represent Israeli companies by advocating, protecting and promoting needs and best practices in order to reduce trade barriers. We liaise with government ministries and officials, business organizations, customs authorities, municipal authorities, foreign diplomats, and counterpart representatives.

Offering a Range of Services

In addition, we serve as a one-stop shop for our members, providing services such as legal advisory, regulatory support, import and customs assistance, business arbitration and trade documentation. We also run a business college, and the International Relations & Business Intelligence Division.

Our International Relations & Business Intelligence Division leads business development and international engagement efforts by assisting businesses in entering new markets, identifying suppliers for importers, organizing delegations, roundtables and B2B meetings, sharing business opportunities and providing insights on tenders, businesses, exhibitions, and global trade prospects.

FICC – The Vital Link to the Indian Market

For many years, we have maintained strong connections with leading economic organizations in India and are always eager to develop new relationships. Members of our Chamber import various products from India, including chemical and mineral products, machinery and electrical equipment, plastics, textiles, and more. We sense a growing interest in the Indian market, with untapped potential for trade between Israel and India. We are committed to strengthening our partnerships in India and expanding trade relations between our countries, with expectations for further progress and success.

We invite everyone interested in the Israeli market to explore our Business Opportunities Platform and connect with our Business Development Executive for the Indian Market, Ms. Valeri Skomorovsky via email at valeris@chamber.org.il.

Meet Our Team:



Mr. Shachar Turjeman,
President



Ms. Gilit Rubinstein,
CEO

Photos Courtesy of FICC



Ms. Sarit Fishbane,
VP, International
Relations & Business
Intelligence Division



Ms. Valeri Skomorovsky,
Business Development
Executive,
APAC Markets

**FEDERATION OF ISRAELI
CHAMBERS OF COMMERCE**
ISRAEL'S LARGEST BUSINESS ORGANIZATION



Photo by Dall-E

Expand Your Business Horizons in Israel with Paprika

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